

# Rejects Curly

the opera now is to be... by Bruno Bartoletti

Christopher Nolan, a young victim of cerebral palsy who by typing with a stick... Tuesday for one of the literary awards... Book of the Year prize... the biography category... the Clock, and is in competition with four others for the prize. The others are the novel by the poet Seamus Heaney for his first novel, "The Spirit Level," and the children's book by Geraldine McCaughy, "The Little Lower than the Angels."

The French Society of the elected actor, theater director and author Peter Dinkov was chosen to replace the American film director, Oson Welles.

Art lovers were sure to have been strong said a well-known collector of a Ralph Lauren pillowcase at \$120, leaving unopened, worth thousands of dollars. He plans to replace the case with a non-descript one just part of the fund-raising, strong said.

A safe sealed by the Rudy Vallee in 1945... other Hollywood movie... contents of the safe... opened Tuesday in the Hollywood Hills, over Los Angeles, were part of a correspondence and other... purchased by the... The letters were... the actress, said... late singer's publicist... became a pop singer... during the 1920s with "Tea Leaf Song," died July 11, age 84.

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## Carlucci's Pentagon Challenge

### Budget, Gulf, Personnel Woes Beset Agency

By Molly Moore  
Washington Post Service  
WASHINGTON — The incoming U.S. defense secretary, Frank C. Carlucci, returns to a Pentagon that could be facing its most difficult period since Ronald Reagan took office nearly seven years ago.

The president officially announced Thursday, as expected, that Defense Secretary Caspar W. Weinberger was resigning and that Carlucci's deputy, General Colin L. Powell, is named as his personal security adviser. Page 7.

Mr. Carlucci will be nominated to run the Pentagon. The Senate must confirm Mr. Carlucci. Five years ago, Mr. Carlucci left the Pentagon as the No. 2 in command amid rapidly blooming budgets and the greatest military rearmament in U.S. peacetime history.

Mr. Carlucci, who is leaving the post of national security adviser, also assumes control of the Gulf operation, which has become more controversial and costly by the week. Although in his role as chairman of the National Security Council he helped orchestrate the plan to provide U.S. military support for Kuwaiti tankers, the project has evolved into a military operation guided primarily by the defense secretary and the Joint Chiefs of Staff.

A potentially brighter spot for Mr. Carlucci is in the area of arms control. He has an opportunity in the final 14 months of the Reagan administration to give the Pentagon a different role in the debate. Mr. Weinberger often cautioned against arms-reduction proposals, but Mr. Carlucci has had a more moderate voice that could bring the Pentagon closer to the prevailing views of the Reagan administration and ease the friction between the State and Defense departments in recent years.

"Clearly there are severe limits on what anyone can do in the final year of any administration," said Representative Les Aspin, Democrat of Wisconsin and chairman of the Armed Services Committee of the House of Representatives.

"Mr. Carlucci can, however, have a major impact on the two core policy issues staring us in the face," said Aspin.

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President Reagan announcing Thursday that Defense Secretary Caspar W. Weinberger, left, resigned and that Frank C. Carlucci will replace him. General Colin L. Powell, right, succeeds Mr. Carlucci as national security adviser.

## Budget Stalemate: A Clash of Priorities

By Jonathan Fuhrbringer  
New York Times Service

WASHINGTON — The stock market collapse forced the impossible: a summit meeting between the White House and Congress on a deficit-reducing package. But the turmoil has yet to force the unthinkable: a new spirit of compromise on the fiscal and social issues and military and domestic spending priorities they have fought over since 1981.

By Bob Packwood of Oregon, the ranking Republican on the Finance Committee.

"It has not created great aggravation and worry in the public," he added, "and to the extent that there is no urgency in the grass roots, maybe we're reflecting that."

## Paris, Bonn Act On Rates

### Dollar Plunges Amid Joint Move To Calm Markets

By Ferdinand Proczman  
International Herald Tribune

FRANKFURT — West Germany and France announced a coordinated package of interest-rate adjustments on Thursday aimed at relieving strains within the European Monetary System and calming financial markets.

## Arab Nations Discuss New Alliance to Contain Iran

By Patrick E. Tyler  
Washington Post Service

CAIRO — Some of the Arab nations along the Gulf are discussing with Egypt a new defensive alliance to contain Iran. The issue, in the view of diplomatic observers, could split the Arab world at a meeting Sunday of Arab heads of state in Amman, Jordan.

Middle Eastern and Western diplomats who have closely followed events leading up to the Arab summit conference say the alliance could lead to the deployment of large numbers of Egyptian military advisers and possibly combat pilots and troops to defend Arab nations.

The Arab summit meeting, called after two unsuccessful attempts by Saudi Arabia to win support for an Arab break with Iran at foreign ministers' meetings in Tunis and Riyadh, is expected to produce a confrontation between the Arab Middle East's most bitter rivals, President Hafez al-Assad of Syria and President Saddam Hussein of Iraq.

Mr. Hussein, meanwhile, having lost the momentum to Iran on the battlefield during the last two winter offensives, needs more than ever an Arab commitment to continue filling his war chest and to mobilize international pressure — particularly on the Soviet Union and China — to bring Iran to the peace table on terms that will not humiliate his leadership.

A number of Middle East analysts this week were predicting that the summit meeting would produce few visible results and at best might come up with a formula that would move the stalled UN peace initiative forward. The Arab League, the sponsor of the summit meeting, requires unanimity for its action.

## British Army Grapples With Brutality Charges

By Howell Raines  
New York Times Service

LONDON — After outbreaks of violence in two of its proudest regiments, the British Army is facing criticism that it has allowed a culture of brutality to develop within its enlisted ranks.

All 550 members of the 2d Battalion of the Coldstream Guards, the elite, border-hatted regiment that stands watch at Buckingham Palace, were under house arrest during an inquiry into violence earlier this week.

On Thursday, the army's Special Investigation Branch made its third arrest of a guardsman for beatings inflicted on an 18-year-old comrade.

Also Thursday, the Ministry of Defense announced that four soldiers were found guilty in the latest of a series of courts-martial arising from beatings and sexual assaults carried out as part of an initiation ceremony by members of the King's Own Scottish Borderers, which is based in West Germany.

These incidents are part of a two-year pattern of beatings, hazing and suicides within the ranks. A British Army spokesman acknowledged that in the past 22 months, the Special Investigation Branch has received reports of 75 separate incidents of bullying, ill treatment or violent and degrading initiation ceremonies.

Of that number, allegations in 20 cases have been substantiated, 30 cases have been dismissed and investigations are proceeding in 25 others.

But the government is resisting demands that an independent inquiry be undertaken or that an ombudsman be appointed so that private citizens can sue the army.

"While in the short term it does do damage to the army's image," said the spokesman, "it also shows the army is a caring employer once these cases are brought to the army's attention."

But Jack Ashley, a Labor Party member of Parliament who is campaigning for a report to Parliament on all known brutality cases, questions the army's ability to cope with violence.

"The lid has come off on bullying and brutality," he said, citing a flood of letters and calls to him from soldiers and their families. "It's more widespread than the ministry believes, but the full extent isn't known."

The most notorious case so far involves the Kings Own Scottish Borderers, based in Verden, West Germany. Its initiation rites included beatings and forcing naked soldiers to run through mud.

See BRUTAL, Page 7



GUERRILLA LEADER FREED — Govan Mbeki, a leader of the African National Congress and a close colleague of Nelson Mandela, after his release Thursday in South Africa. Mr. Mbeki had been in prison for 23 years on charges of sabotage. Page 7.

## Soviets Show Signs of Distress Over Afghan War

By William J. Eaton  
Los Angeles Times Service

MOSCOW — In a far corner of the suburban Peredelkino cemetery, a woman sobbed and wailed over a fresh grave marked with the photograph of a dark-haired young soldier killed in Afghanistan.

For those who watched from afar, his grief was a vivid reminder of the pain and sorrow felt by thousands of Soviet soldiers and their relatives who have borne the human cost of a guerrilla war that has gone on for nearly eight years.

Victory seems as elusive as ever in the conflict, which has produced little but frustration for Soviet leaders. But fighting has never become a major public issue here. But recent newspaper reports and an unpublished public opinion survey indicate that some citizens are deeply disturbed by the war dead and do not understand why 115,000 Soviet troops remain in Afghanistan.

"Our poor boys are dying for nothing in Afghanistan," complained a middle-aged Russian woman recently. Mikhail S. Gorbachev, the Soviet leader, has called the war against anti-Communist resistance fighters a "bleeding wound" and has said he wants to withdraw Red Army forces if a political settlement can be negotiated.

Western diplomats said that Mr. Gorbachev apparently saw benefits in a troop withdrawal, especially because the Afghan resistance fighters, or mujahidin, have been shooting down more and more Soviet aircraft in recent months with U.S.-built Stinger missiles.

## Many European Singers Leave U.S. Operas Flat

By Michael Kimmelman  
New York Times Service

NEW YORK — Luciano Pavarotti and Piero Cappuccelli did it in Chicago. José Carreras and Ghena Dimitrova in Pittsburgh. Renato Bruson in New York. Miss Dimitrova and Luis Lima in San Francisco.

Major opera stars have been canceling appearances with leading American companies this season at an increasing rate and are doing so even at the risk of "burning their bridges in this country," according to company directors and officials.

Moreover, many factors are now worsening the problem. Those factors include the declining rate of the dollar, combined with rising fees for opera singers in Europe — which are sometimes two or three times the payments that leading American opera houses can afford.

Also cutting singers' incomes are stiffened income tax regulations for foreign artists, which have been tightening over the last several years. So have the rates that many European banks charge to convert dollars into other currencies.

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# \$180 Million Ends a Front-Page Feud in Austria

By Henry Tanner  
International Herald Tribune

VIENNA—Austria's most celebrated personal and business feud came to a head Thursday when Hans Dichand, the editor and publisher of the country's most successful tabloid, *Neue Kronen-Zeitung*, announced that he had raised 2.2 billion schillings (\$180 million) to buy out the paper's co-owner.

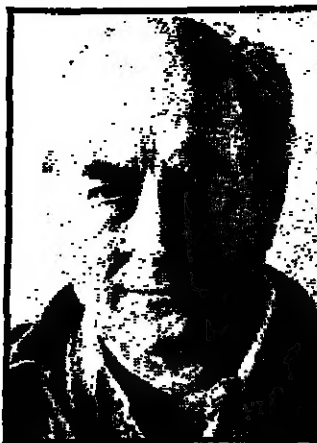
Mr. Dichand's new partner is Westdeutsche Allgemeine Zeitung in Essen, West Germany, which publishes more than 20 regional newspapers in that country.

Under an out-of-court agreement with Kurt Falk, the co-founder and longtime business manager of *Kronen-Zeitung*, Mr. Dichand had until the end of this month to raise the money. If he had failed, it would have been Mr. Falk's turn.

Mr. Falk is now the publisher of a mass-circulation weekly called *Die ganze Woche*, a combination illustrated news magazine and television guide.

*Kronen-Zeitung* last year had a circulation of 958,135 on weekdays and 1.29 million on Sundays. That is more than twice the circulation of its nearest rival, *Kurier*, another tabloid, and about 15 times that of what is generally considered Vienna's most serious newspaper, *Die Presse*.

The circulation of *Ganze Woche*



Hans Dichand, left, and Kurt Falk with the Austrian tabloid they have owned jointly.

is 803,400, compared with 93,800 for *Die Presse*.

*Kronen-Zeitung* is unashamedly "populist," Mr. Dichand says. It thrives on a relentless array of scandalous young ladies on Page 3, pictures of cute children, if possible in distress, on Page 5, and noble animals on Page 7, with more girls, horoscopes and a wide selection of crime, violence and natural or other disasters on subsequent pages.

News articles are short, to the point and well-written. A stable of columnists deliver short, racy,



Kurt Falk, right, and Hans Dichand with the Austrian tabloid they have owned jointly.

opinionated features catering to, and often inspiring, the most chauvinistic and insular side of what the editors perceive to be the country's prevailing mood. The ingredients of *Ganze Woche* are the same, in color.

The feud between Mr. Dichand and Mr. Falk goes back nearly 20 years.

Mr. Dichand had stepped down as editor of *Kurier* and was trying to buy the name *Kronen-Zeitung*, which belonged to a long-defunct paper. He found financial backers but they insisted on pairing him



Kurt Falk, right, and Hans Dichand with the Austrian tabloid they have owned jointly.

with Mr. Falk, a 25-year-old businessman who had made his mark as manager of a laundry soap company.

The two men disliked each other from the start. Even today, receiving a visitor, they seem to belong to different worlds.

Mr. Dichand is a mellow, veteran editor who delights in journalists' talk and is diplomatic, with no hard edges. Mr. Falk is direct-spoken and feisty as he details the history of the feud in a blow-by-blow account of figures and meetings in lawyers' offices.

Their paper did exceptionally well. But in their daily morning meetings they clashed over personal style and managerial control.

In 1974, Mr. Falk resigned as manager but kept his part-ownership. When, years later, Mr. Falk started to publish his weekly, Mr. Dichand sued him for violating their partnership agreement. Mr. Falk countersued. The matter dragged on and last spring they reached the settlement that now approaches its first deadline.

The feud, says a fellow journalist, is between the editor of a "superbly made bad newspaper" and the publisher of an "even-better-made worse weekly."

The question of who owns and controls *Kronen-Zeitung*, or the "Krone," is important in Austria. Even its critics say the paper is by far the most powerful single influence on Austrian public opinion, more powerful than any politician and all other papers put together.

One unresolved question is what Mr. Falk will do with his \$180 million. He is known to want to have his own daily and many Austrian journalists believe he will start one.

And both he and Mr. Dichand harbor ambitions to get into radio and television.

"I know what I want to do, but I'm not saying," Mr. Falk said. Of his feud with Mr. Dichand, he said: "I'm glad it's over."

## Hernu Denies Authorizing Arms Sales To Tehran

By Barry James  
International Herald Tribune

PARIS — Charles Hernu, the former French defense minister, denied Thursday that he had authorized sales of artillery shells to Iran while in office, and a leader of his Socialist Party categorically rejected an allegation that the party had received kickbacks on the sales.

The denials came a day after André Girard, the defense minister in the present conservative government, which took office in March 1986, announced that he had declassified and turned over to an investigating judge a military report saying that the previous Socialist government had allowed Lucchini S.A., an arms manufacturer, to sell \$120 million worth of shells to Iran from 1983 to 1986.

The French government imposed an embargo on sales to Iran in 1980 that remains in force.

The report by Jean-François Barba, inspector-general of the armed forces, "did not exclude" the possibility that up to \$500,000 in commission may have been paid to the Socialist Party.

"I exclude totally that any sum whatsoever was received by the Socialist Party from this arms traffic," said Lionel Jospin, first secretary of the Socialist Party, in a radio interview. And Mr. Hernu said, "I never gave an order or an instruction to export arms to Iran."

Mr. Jospin said President François Mitterrand's previous Socialist administration was resolutely opposed to selling arms to Iran.

"During the five years of the government," he said, "I had the occasion to meet regularly with the president of the republic, with Prime Minister Pierre Mauroy and with Prime Minister Laurent Fabius."

"At no time was this brought up," said Mr. Jospin, referring to the Lucchini affair.

"At the level of my contacts with the president and his two prime ministers," Mr. Jospin said, "the absolute refusal of any arms sales to Iran was not only the official policy but was also what was said in private conversations. I never heard talk about the Lucchini affair."

François Heisbourg, recently appointed director of the International Institute for Strategic Studies in London and a former aide to Mr. Hernu, said that "we had an inkling" that Lucchini was illegally trying to evade the arms embargo by sending shipments falsely addressed to Ecuador at the end of 1983.

Mr. Heisbourg was one of Mr. Hervé Hénaff's assistants mentioned by Daniel Dewarain, the chairman of Lucchini, as being aware of the sales to Iran. Mr. Heisbourg, who left the ministry March 5, 1984, said he was aware of two early intelligence reports about Lucchini that are included in the Barba report.

The first was from the ministry's intelligence service informing the minister in January 1984 about a suspicious exportation by Lucchini of 20,000 155mm artillery shells to Ecuador, a country that did not then possess 155mm cannons. The second was from Egyptian intelligence sources about the discovery of 40,000 shells manufactured by Lucchini aboard a Cypriot cargo ship bound for Iran.

But Mr. Heisbourg said it was precisely because of the Defense Ministry's suspicions about Lucchini that a request from the company for a license to export shells to Ecuador in December 1983 was held up by a ministry committee.

Mr. Heisbourg said hundreds of requests for export licenses are received every month by the Defense Ministry, and it was inevitable, he said, that among these would be occasional attempts by companies seeking to evade the embargo.

"Sales to Iran are very lucrative," he said. "They pay heavy premiums."

According to the Barba report, Lucchini sent arms to Iran falsely addressed to several other countries besides Ecuador, including Brazil, Portugal, Thailand and Yugoslavia. Given the Defense Ministry's suspicions about Lucchini and the refusal of the license request to the prime minister's office, Mr. Heisbourg said he did not know how these shipments had been authorized after his departure from the ministry and therefore could not comment on this aspect.

Socialist Party sources, meanwhile, said there was evidence that the sales by Lucchini to Iran did not stop after the conservatives took office last year. The sources said the exports were switched from the French port of Cherbourg to Zeebrugge, Belgium. A parliamentary committee in Brussels has accumulated evidence about the use of Belgium as a staging point for arms shipments to Iran, but was forced to halt its work when the government fell last month.

The Socialists have accused the government of Prime Minister Jacques Chirac of using the Lucchini affair to smear Mr. Mitterrand, whom Mr. Chirac is expected to challenge in elections in April.

Mr. Chirac appeared on Thursday to be trying to play down the affair. "It is inevitable in a democracy that things get inflated by the media," he said at an interview in the British port of Brest. "This must be controlled because it does not create a very good image and exaggerations in the presentation often cast a slur all round."

## WORLD BRIEFS

### Spain Rejects U.S. Proposal on Base

MADRID (AP) — A U.S. offer to reduce by two-thirds an air-force fighter wing stationed outside Madrid is not enough to save a joint defense accord that Spain intends to let lapse, a Foreign Ministry official said Thursday.

Juan Lena, undersecretary for North American affairs, said Spain would inform the United States that it rejects renewal of the treaty in its current form.

A seventh and critical round of talks on the accord, which provides for U.S. military installations on Spanish soil, opened Thursday. Mr. Lena said Spain would give the requisite six-month cancellation notice at the session. Madrid has been demanding complete withdrawal of the U.S. Air Force's 401st Tactical Fighter Wing of 72 F-16 fighter jets from Torrejón Air Base outside Madrid.

### Cuba Says It Will Free 216 Prisoners

MIAMI (AP) — President Fidel Castro of Cuba has agreed to send to the United States 16 Americans jailed on criminal charges and 200 Cuban political prisoners, a U.S. church leader has announced. The State Department said it was aware of the decision but did not know when the group would be released.

The Reverend Tom Willy of World Relief Services said Wednesday that Mr. Castro made the pledge to him and others who went to Cuba in early September under the sponsorship of the National Association of Evangelicals.

The names of the Americans were not disclosed. Several of them are being held on drug trafficking charges and will be turned over to the Federal Bureau of Investigation, said Mr. Willy, who was a missionary in Cuba before the Communist revolution.

### M'Bow Backers Are Said to Give Up

PARIS (UPI) — African supporters of Amadou Mahtar M'Bow have given up the fight to block the election of Federico Mayor Zaragoza of Spain to succeed Mr. M'Bow as director-general of UNESCO, according to delegates at the agency's general conference here.

"There will be no problem from the Africans," one delegate said Wednesday. "That's all in the past." The African representatives had been expected to try to block Mr. Mayor at the conference, which is to culminate Saturday in a vote for the director-general. Mr. M'Bow's bid for a third term failed Oct. 18 when the executive board recommended Mr. Mayor to lead the agency.

Mr. M'Bow, of Senegal, who leaves the United Nations Educational, Scientific and Cultural Organization on Nov. 14, gave his final address to representatives of the agency's 158 member nations Wednesday, avoiding criticism of the Western nations that led the move to oust him and describing the end of his term as "a page turned."

### Resumed 9th Chess Game Is Drawn

SEVILLE, Spain (Reuters) — Garry Kasparov, the world chess champion, brushed aside the attempts of Anatoli Karpov, the challenger, and held a draw Thursday in the ninth game of their title match.

Mr. Karpov proposed the draw after 70 moves and nearly two hours of play in the second session of the game, which was adjourned Wednesday after Mr. Kasparov sealed his 43rd move. The score is now tied at four and a half points each. The next game is scheduled for Friday.

GAME 9 GRUNDFELD DEFENSE											
White Kasparov	Black Karpov	White Kasparov	Black Karpov	White Kasparov	Black Karpov	White Kasparov	Black Karpov	White Kasparov	Black Karpov	White Kasparov	Black Karpov
1. d4	Nf6	25. Qc3+	Kb6	49. Rg2	Qd4	73. Qd3	Qc5	97. Qd3	Qc5	121. Qd3	Qc5
2. c4	e5	26. Qc4	Qc5	50. Rg3	Qd4	74. Qd3	Qc5	98. Qd3	Qc5	122. Qd3	Qc5
3. Nc3	e5	27. Qc4	Qc5	51. Qh8+	Kg6	75. Qd3	Qc5	99. Qd3	Qc5	123. Qd3	Qc5
4. c5	Nd5	28. Nf6	Qd6	52. Qb4	Kf5	76. Qd3	Qc5	100. Qd3	Qc5	124. Qd3	Qc5
5. e4	Nc3	29. Qc3	Qd6	53. b4	g5	77. Qd3	Qc5	101. Qd3	Qc5	125. Qd3	Qc5
6. Qc3	Bg7	30. Qd3	Qd6	54. Qd3	Qc5	78. Qd3	Qc5	102. Qd3	Qc5	126. Qd3	Qc5
7. Bc4	Bd7	31. Qc3	Qd6	55. Qc4	Rd4	79. Qd3	Qc5	103. Qd3	Qc5	127. Qd3	Qc5
8. Ne2	Nc6	32. Qc3	Rd7	56. Qc4+	Kg7	80. Qd3	Qc5	104. Qd3	Qc5	128. Qd3	Qc5
9. Bc3	O-O	33. Qc3	Rf7	57. Qc4+	Kf6	81. Qd3	Qc5	105. Qd3	Qc5	129. Qd3	Qc5
10. Qd3	Rd8	34. Qc3	Rd6	58. Qc4+	Kf5	82. Qd3	Qc5	106. Qd3	Qc5	130. Qd3	Qc5
11. Bc4	Nd5	35. Qc3	Rd6	59. Qc4+	Kf6	83. Qd3	Qc5	107. Qd3	Qc5	131. Qd3	Qc5
12. Bc7+	Rd7	36. Rd7+	Qc4	60. Qc4+	Kf7	84. Qd3	Qc5	108. Qd3	Qc5	132. Qd3	Qc5
13. Qc4	Rd7	37. Qc4	Qc4+	61. Qc4	Rd4	85. Qd3	Qc5	109. Qd3	Qc5	133. Qd3	Qc5
14. Rf1	Qd7	38. Kd2	Qc4+	62. Rf7+	Kg6	86. Qd3	Qc5	110. Qd3	Qc5	134. Qd3	Qc5
15. Qd3	Qd7	39. Qd3	Qc4	63. Rf7	Rd4	87. Qd3	Qc5	111. Qd3	Qc5	135. Qd3	Qc5
16. Qd3	Qd7	40. Qd3	Qc4	64. Kd3	Rd3	88. Qd3	Qc5	112. Qd3	Qc5	136. Qd3	Qc5
17. Qd3	Qd7	41. Qc3+	Qd4	65. Rd3	Rd4	89. Qd3	Qc5	113. Qd3	Qc5	137. Qd3	Qc5
18. Rf1	Rd7	42. Rd3	Qd4	66. Rd3	Kd3	90. Qd3	Qc5	114. Qd3	Qc5	138. Qd3	Qc5
19. Rf1	Qd7	43. Kd2	Qd4	67. Rd3	Kd3	91. Qd3	Qc5	115. Qd3	Qc5	139. Qd3	Qc5
20. Qd3	Nd4	44. Rd3	Rd6	68. Rd3	Kd3	92. Qd3	Qc5	116. Qd3	Qc5	140. Qd3	Qc5
21. Bc4	Qd7	45. Qd3	Qd6	69. Kd2	Rd3	93. Qd3	Qc5	117. Qd3	Qc5	141. Qd3	Qc5
22. Qd3	Qd7	46. Rd3	Qd6	70. Kd2	Rd3	94. Qd3	Qc5	118. Qd3	Qc5	142. Qd3	Qc5
23. Rf1	Kd7	47. Qd3	Qd6	71. Qd3	Qc5	95. Qd3	Qc5	119. Qd3	Qc5	143. Qd3	Qc5
24. Nf4	Qd6	48. Qd3	Qd6	72. Qd3	Qc5	96. Qd3	Qc5	120. Qd3	Qc5	144. Qd3	Qc5



BEIRUT SHUT DOWN — A policeman guarding shuttered Beirut shops Thursday after the city was brought to a virtual standstill in the first day of a nationwide strike. Unions vowed it would continue until the government acted on Lebanon's economic crisis.

## Natal Violence Escalates Despite Truce Overtures

By William Claiborne  
Washington Post Service

JOHANNESBURG — Despite overtures for peace talks between rival factions, intercommunal violence in black townships around the Natal Province city of Pietermaritzburg continued to escalate Thursday.

The police reported three more slayings after a 16-year-old black youth and two black men were stabbed to death.

The Pietermaritzburg Council of Churches estimated that about 150 people have been killed in the area this year, including about 80 in the last two months.

The violence stems from a long-time feud between militant young blacks affiliated with the United Democratic Front, an anti-apartheid coalition, and conservative Zulu members of the locally powerful Inkatha movement headed by Chief Mangosuthu Buthelezi.

The current bloodshed is the worst in two years of factional fighting in Natal Province.

Although both groups oppose apartheid, South Africa's policy of racial separation, they differ widely in political philosophy and tactics.

Inkatha opposes economic sanctions against South Africa and advocates negotiations with white leaders in Pretoria. The United Democratic Front, which is allied with the outlawed African National Congress, has adopted a more militant strategy for unseating the white minority government.

The factional violence has continued despite appeals for a truce by political and religious leaders, including a visit to Pietermaritzburg this week by Archbishop Desmond M. Tutu, the Anglican church leader in South Africa.

The fighting has wide implications not only for political control of black areas of Natal, but for the future of power sharing in South Africa.

## Pierre Seghers, French Poet and Publisher, Dies

The Associated Press

PARIS — Pierre Seghers, 81, a leading French publisher, died Wednesday at a hospital outside Paris, friends of the family said.

A poet himself, he was best known as an exponent of poetry. The publishing house bearing his name printed millions of paperback copies of the works of many 20th-century poets.

His own works include "Livres d'Or de la poésie française," France's most important reference book on poetry, "Racines" (1956), "Pierres" (1958), and most recently "Victor Hugo Visionnaire" (1983).

Born Jan. 5, 1906, in Paris, he studied literature at the University of Paris. During World War II, he founded a group of poets active in the resistance and who published clandestinely.

In "La Résistance et les Poètes" (1974), he wrote of those days, spent with his close friends, the poets Paul Eluard and Louis Aragon.

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## BRIEFS

**Proposal on Base**  
to reduce by two-thirds in six months. The proposal is not enough to meet the target, a Foreign Ministry spokesman said.

**North American Affairs**  
The United States has rejected the proposal to let the base be used for the storage of nuclear weapons.

**Free 216 Prisoners**  
Castro of Cuba has agreed to release 216 prisoners on criminal charges and 200 on political charges. The decision was announced by the Cuban government but did not know when it would be implemented.

**World Relief Services**  
said Wednesday that it had received a grant from the U.S. Agency for International Development to help refugees in the Middle East.

**Willy, who was a missionary**  
was not disclosed. Several of the names will be turned over to the U.S. government.

**Are Said to Give Up**  
porters of Amadou Mahtar M'boke, director-general of UNESCO, said conference here.

**The African representative**  
of the African Development Bank, who was the director-general, Mr. M'boke, when the executive board met.

**leaves the United Nations**  
on Nov. 14, gave his final address to the assembly of the 158-member nations Wednesday, saying that he had the move to come to a "page turned."

**less Game Is Drawn**  
Garri Kasparov, the world champion of Anatoli Karpov, the challenger, in the game of the title match.

**GAME 9**  
WORLD DEFENSE

	Black	White	Result
1	Kasparov	Karpov	Draw
2	Kasparov	Karpov	Draw
3	Kasparov	Karpov	Draw
4	Kasparov	Karpov	Draw
5	Kasparov	Karpov	Draw
6	Kasparov	Karpov	Draw
7	Kasparov	Karpov	Draw
8	Kasparov	Karpov	Draw
9	Kasparov	Karpov	Draw
10	Kasparov	Karpov	Draw
11	Kasparov	Karpov	Draw
12	Kasparov	Karpov	Draw
13	Kasparov	Karpov	Draw
14	Kasparov	Karpov	Draw
15	Kasparov	Karpov	Draw
16	Kasparov	Karpov	Draw
17	Kasparov	Karpov	Draw
18	Kasparov	Karpov	Draw
19	Kasparov	Karpov	Draw
20	Kasparov	Karpov	Draw

**Is Sentenced to Prison**  
representative Mario Biaggi, Democratic Party, to two and a half years in prison and free vacation from a political conviction in U.S. District Court, however, said the congressman's crimes were not taken into consideration. Mr. Biaggi, 45, is a lawyer and a health problem.

**Faces Investigation**  
resident Corazon C. Aquino said to take corruption investigation of her husband.

**director of the National Bureau of Investigation**  
of charges that he had received \$1 million "donation" from an American in the Philippines. Mrs. Aquino's younger brother, Jose Cojuangco Jr., said he had quoted Roy Lora, an American, as saying \$1 million in cash as a bribe to Cojuangco had been accepted.

**EL UPDATE**  
airlines said Thursday that they would cancel Saturday through Tuesday flights from Los Angeles to Manila.

**Cancel 106 Flight**  
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**for domestic flights**  
ATL said that the number of domestic and international flights from Atlanta would be reduced.

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## INF Accord Is Backed By NATO Ministers

By R. Jeffrey Smith  
Washington Post Service

MONTEREY, California—Defense ministers of the North Atlantic Treaty Organization have given the Reagan administration the strong support it sought to fend off conservative criticism of the impending U.S.-Soviet agreement to eliminate medium- and short-range nuclear missiles.

Washington wanted the NATO endorsement of the agreement to rebut recent assertions by former Secretary of State Alexander M. Haig Jr., a Republican presidential contender, that the treaty is opposed by West European leaders.

The ministers, wrapping up three days of private consultations on NATO's nuclear arsenal, said in a communiqué Wednesday that "we welcome and fully support the agreement in principle" eliminating intermediate-range nuclear forces, or INF. These have a range of between 300 and 3,500 miles (about 500 to 5,500 kilometers).

Defense Secretary Caspar W. Weinberger and other U.S. officials told the ministers they needed a strong NATO endorsement to ensure that the treaty would be ratified by the Senate after being signed in Washington on Dec. 7 by Ronald Reagan and Mikhail S. Gorbachev, as agreed to last week.

Lord Carrington, NATO's secretary general, said in an interview that Mr. Haig was "not correct" when he said last week that Chancellor Helmut Kohl of West Germany, Prime Minister Margaret Thatcher of Britain, and other European leaders oppose the treaty.

A West German official said, however, that some European defense officials were privately critical of the "double-zero" agreement. But he said they have now decided that the treaty's political benefits outweigh their concerns about its impact on NATO's military posture.

Lord Carrington acknowledged "German hesitations" and British "worries," but said these stemmed from uncertainty about possible follow-up talks covering short-range, or battlefield, nuclear forces not covered by the INF agreement.

Some German officials favor negotiated reductions in short-range weapons because, in the event of war, such weapons would probably be detonated on German soil. But the United States and Britain oppose such negotiations, fearing they would lead to the "denuclearization" of Western Europe.

A German official said that Defense Minister Manfred Wörner was privately skeptical of the follow-up negotiations but that he was asked by Bonn to seek inclusion in the minister's communiqué of a NATO declaration at Reykjavik in June that the Germans interpreted as supporting such negotiations.

In a decision described by several officials as a pointed rebuke of the German interpretation, the ministers omitted the declaration from their communiqué, leaving the issue of possible reductions in short-range forces to be resolved at future NATO meetings.

The communiqué said that the U.S. and the Soviet Union had agreed to eliminate all their intermediate-range nuclear forces by 1991.

The communiqué also said that the U.S. and the Soviet Union had agreed to eliminate all their short-range nuclear forces by 1991.

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DRUMMING UP SUPPORT — Labor activists marching in Buenos Aires during a general strike protesting President Raúl Alfonsín's economic policies. Industry and transport came to a near standstill and thousands rallied in the capital during the daylong strike Wednesday, called by the Peronist General Labor Confederation.

## U.S. Report Provoked Gorbachev's Wrath

By David K. Shipper

New York Times Service

WASHINGTON — When the State Department's Bureau of Intelligence and Research issued a report last August on Soviet disinformation techniques, hardly anybody in Washington took notice. It bore the title, "Soviet Influence Activities: A Report on Active Measures and Propaganda, 1986-87."

The press generally ignored it. Even Secretary of State George P. Shultz did not bother to read it. The 89-page volume, complete with footnotes and appendices, seemed headed for oblivion.

But the study found its way into the Kremlin, where it angered the Soviet leader, Mikhail S. Gorbachev. He had a copy, marked up and underlined, when he met with Mr. Shultz last month, and Mr. Gorbachev's complaints about it triggered what Mr. Shultz later called "a rather acrimonious discussion."

That exchange also seems to have provoked an unusual reticence in the Soviet press. And the report has suddenly become interesting in Washington, where the State Department press office has been handing out copies to reporters who could not have been bothered in August.

The report has a Cold War tone at times. It defines "active measures," a translation of the Russian term, as "covert or deceptive operations conducted in support of Soviet foreign policy."

It describes the activities of such "front organizations" as the World Peace Council and the World Federation of Trade Unions, and says that the World Council of Churches, a Geneva-based organization of more than 300 churches, "sometimes sponsors organizations or activities that have some form of affiliation with Soviet front organizations."

It reports on the planting of false news stories in the foreign press and the manufacture of forged documents that seem to describe outrageous U.S. policy, including a false statement by Defense Secretary Caspar W. Weinberger, a bogus memorandum of the National Security Council and a fabricated State Department cable.

But among these nefarious activities the report lumps endeavors that seem to be little more than diplomacy or trade.

The report declares ominously, for example, that before a 1986 meeting of the Non-Aligned Movement in Harare, Zimbabwe, "Moscow made numerous denunciations to key NAM member countries," urging "support for Soviet disarmament proposals and insuring that NAM communiqué language on Afghanistan did not mention the Soviets by name."

In Latin America, the report finds that "trade has been a key factor in extending Soviet influence." It cites increased grain purchases from Argentina in the face of the partial grain embargo imposed by the United States, rising imports from Brazil, and a Soviet decision to build two textile factories in Mexico.

Nevertheless, the study describes cases of duplicitous Soviet behavior, most prominently the Soviet allegation that the AIDS virus was first manufactured by the Pentagon in a biological warfare laboratory at Fort Detrick, Maryland.

The charge was retracted last week in the Soviet government newspaper Izvestia in an article by two Soviet scientists, who criticized the Soviet press for spreading the false story about acquired immune deficiency syndrome.

The cover of the State Department report reprints a cartoon from Pravda, the Communist Party newspaper, showing an American general paying dollars to a scientist for a test tube full of microbes in the shape of swastikas. They are labeled "AIDS Virus."

The State Department study contends that the AIDS story, in the form of an anonymous letter to the editor, "first appeared in mid-1983 in a publication established by the Soviets in India for propaganda purposes." The Patriot of New Delhi.

In the United States, the report asserts, Moscow has influenced the American peace movement. "has attempted to mobilize labor organizations and trade unions" and "is very interested in influencing U.S. churches and religious organizations and their leaders."

One of the fabricated documents, designed as a National Security Council memorandum, is about integrating the resources of three neutral countries, Switzerland, Austria and Sweden, into NATO. Another is a forged United States Information Agency letter suggesting that European news organizations spread exaggerated casualty figures in connection with the explosion at the Chernobyl nuclear power plant. The false statement by Mr. Weinberger portrays the proposed space-based defense system as an offensive weapons system.

"We are in the midst of total insecurity," said Alain Rocourt, the head of the Methodist Church in Haiti and treasurer of the nine-member Electoral Council.

Two days after arsonists damaged local election headquarters and gunmen sprayed machine-gun fire at a district voting office and the office and home of two candidates, the government still had not assigned security forces to protect election officials and offices.

The national election headquarters were set on fire Monday, hours after the Electoral Council had rejected the candidacies of a dozen associates of the former dictators of Haiti, François Duvalier, who died in 1971, and his son, Jean-Claude, who fled to France 21 months ago. The new Haitian constitution bars top officials of the family dictatorship from elections for 10 years.

In another attack Monday, arsonists also destroyed a hardware store owned by Mr. Amboise. On Tuesday night, they unsuccessfully tried to set fire to Mr. Amboise's house and car.

After ignoring two earlier written requests for protection from the council, the government said in a statement Wednesday night that it had instructed the "appropriate authorities" to "determine the necessary security measures" to be taken "to guarantee the progression of the electoral process."

By midday, Mr. Rocourt said the government had done "nothing at all" to provide security for any council members or the council's offices. Mr. Rocourt said a government official suggested that the council hire a private guard to protect the equipment and files in the headquarters.

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The captain has never used a compass or charts in traveling to ports as far away as Bombay, although some of the younger captains do. His knowledge of navigation was handed down from father to son in a line of descent that, he says, goes back to Sinbad.

Dubai's sailors continue to make dhows following age-old designs. Boats made of fiberglass, like the one fired on by the U.S. Navy frigate, are used only for speed.

ate, have come into use, but the dhow endures because, as the captain put it, "if you change any thing, it is not a dhow any more."

**The Associated Press**      **Meanwhile** Iranian radio said Iranian      **Mr. Moussavi's** comments further dampe

**Royal Yacht Sails After Refit**  
*Reuters*  
LONDON — The royal yacht Britannia put to sea Tuesday after a 10-month refit at Devonport dockyard in southern England that cost \$33.2 million, the British Royal Navy said.

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the Soviet Union of "breaking the old norms to make them feel," and of the super-masculine image through its recruiting advertisement.

A number of former soldiers have come forward to identify

**AFGHAN: Soviet**

(Continued from Page 1)

Western analysts offer estimates that range from 15,000 to 20,000 dead since 1979.

The article in the literary weekly condemned a monument in Moscow to commemorate the Soviet soldiers who died performing their "internationalist duty," a phrase associated with service in Afghanistan.

There is no active anti-war movement in the Soviet Union, but, according to Soviet sources, an official but unpublished opinion survey taken in June among about 1,000 Moscow residents showed the negative attitudes toward the war are fairly strong.

As expected in a society where many think the safest answer on any subject is to "follow the party line," says about a majority (two-thirds) on the ground that national interests were threatened.

One person in six, however, took the opposite view, saying that the use of Soviet troops was wrong and unjustifiable by any internal developments in Afghanistan.

Significantly, according to sources familiar with the survey, half of those questioned said they thought other people who might encounter in Afghanistan. Only a relative was sent to fight there.

**DEATH NOTICE**

**SHARON RHODE DOLPHRI**  
of Hudson Beach, North Carolina  
Falls dead on Nov. 10, 1980.



## South Africa Releases Former National Leader Of Banned Rebel Group



## IRAN: *Arabs I*

Mr. Mbeki was flown by helicopter from Robben Island Prison off Cape Town to the nearby Pollsmore Prison, where he met for

There has been speculation that after Mr. Mbeki's release, the gov-

bloody confrontation in Sharpeville in 1960, after which Mr. Mbeki spent five months in detention, that he joined the South African Communist Party and became a major target of the security

## IRAN: Arabs Discuss New Alliance

ry of a deadlock. Both sides want to be ready to blame the other.

100

100

of print

1. The first step in the process is to identify the problem. This involves gathering information about the situation and understanding the needs of the stakeholders involved.

A number of former soldiers have come forward to identify

has brought a decrease in supervision and in peer-group control of violence.

half of those questioned said they knew other people who thought that Soviet forces should not have intervened in Afghanistan. Only a third said they would approve if a third of the world went to fight there.

Mr. Shevchenko, complaining about the incident in a letter to Pravda, said: "One might think he

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*Journal of Management Education* 30(6)



1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

1. The first part of the report is a general introduction to the project, which includes the objectives, scope, and methodology. This section is followed by a detailed description of the data collection process, including the sources of data and the methods used to collect and analyze the data.

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- 1. J. H. D. Elms, *Proc. R. Soc. London, Ser. A*, **193**, 1 (1947).
- 2. J. H. D. Elms, *Proc. R. Soc. London, Ser. A*, **193**, 1 (1947).
- 3. J. H. D. Elms, *Proc. R. Soc. London, Ser. A*, **193**, 1 (1947).
- 4. J. H. D. Elms, *Proc. R. Soc. London, Ser. A*, **193**, 1 (1947).
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# LONDON

## WINTER HOTELS

### Laying Plans for the Festive Season

It's not only turkeys who look towards the coming festive season with trepidation. For many of us, Christmas comes too soon after Thanksgiving, and the prospect of spending both holidays cooped up with feuding families just doesn't jingle our bells. There's one solution to the problem, however, and that is to avoid it. The Great Escape to far flung places is already gathering momentum. For many festive fugitives, London tops the list. So come to shop - it's far more exciting than the local Mall or department store. And come to stay - many top hotels are celebrating Christmas with knock-down rates.

The Mayfair, for example, cuts the cost of a double room from £126.50 a night to £90.85 from December 20th until January 4th next year. Part of the giant Inter-Continental Corporation, The May Fair celebrated its Diamond Jubilee earlier this year - it was opened in March 1927 by King George V. It's a very traditional and elegant hotel and offers all the comforts and services you would expect in a luxury 5 star establishment, whilst still magically managing to maintain a very personal and informal atmosphere. It's ideally located for shopaholics, too.

On Christmas Day, chef Michael Coaker will be cooking a special gourmet luncheon in Le Chateau Restaurant, and on New Year's Eve there's a seven course gala dinner with champagne,

music and entertainment until the early hours.

For those who prefer to stay away from the bustling city center, there's a whole host of alternatives. Chief among them is The Halcyon, the most exciting hotel to open in London this year. It's small - there are just 44 rooms - and it's located in a splendid Belle Epoque mansion in Holland Park. The Halcyon has been beautifully decorated in the style of an elegant private home, the walls are covered with a stunning array of original paintings and prints, and 33 of the bedrooms are, in fact, suites. Emphasis at the hotel is on style and first class service, and a surprisingly young staff of 66 provide a 24 hour room service, overnight shoe shining and one hour pressing - even on Christmas Day. In the Kingfisher Restaurant, a

pretty unrelaxed room overlooking a patio where guests eat out in summer, chef James Robins plans a special Christmas menu in which he hopes to combine traditional favorites with some of his more innovative ideas.

There's a growing trend in London towards smaller, more intimate hotels. The 29-room Dorset Square Hotel, in two tall Georgian houses just north of Madame Tussauds, is now almost two years old, and has been so successful that in October its owners, Tim and Kit Kemp, opened an annex in the square. No. 25 Dorset Square houses 12 stunning suites, decorated by Kit Kemp in traditional English style, with lots of flowered chintzes and antiques. They represent excellent value. On the first floor, for instance, there is a stunning 2 bedroom apartment, with a drawing room overlooking the square, at just £175 a day. Over Christmas - Christmas Eve, Christmas Day and Boxing Day - the hotel is offering special rates at £125 a night for two people in a double room, to include breakfast and either lunch or dinner with a bottle of champagne in the charming Country Manners Restaurant.

London Lodge Hotel is another name to note. It's not quite as grand as the Dorset Square, but it's extremely comfortable and all the 27 rooms have warm duvets, direct dial telephones and televisions, whilst the executive rooms also have videos, jacuzzis and wall safes. Located in Lexham Gardens,

just off Cromwell Road and a short taxi ride away from Harrods, London Lodge has been owned by the Humphreys family for 22 years. In December 1985 they closed it, rebuilt it from top to bottom, and re-opened almost exactly a year ago - on November 5th, Guy Fawkes Day. It went with a bang, jokes managing director, Justin Humphreys. Since then, the hotel has been busy and 40% of their business is return business which, as Mr. Humphreys says, 'means

the 3 bedroom Penthouse. Prices start at £450 a week and go up to about £900 - shared between four people, this works out at the bargain price of just over £32 a day. And Britten-Long and Johnson are adding to their stable. On 27th September, they took over 10 Lees Place, also in the center of Mayfair.

In spite of the increasing popularity of small, informal hotels, many of the big international names still attract a loyal clientele. Take the Sher-



people are happy and that's encouraging.' There will be decorations and a Christmas tree at the London Lodge next month, but no special Christmas festivities.

Another small, informal hotel is The Diplomat in Chesham Street, part of the privately-owned group of centrally located bed and breakfasts that includes Number Eight in South Kensington, The Wilton in Chelsea and The Executive in Belgrave. The 30 room Diplomat is the newest - it was bought in March this year and a thorough renovation programme has just been completed. According to the hotel's owner, the aim of the group is 'to provide three star facilities such as hairdriers, color TVs, direct dial telephones and complimentary newspapers at competitive prices.' And £48.88 a night at The Diplomat includes a substantial breakfast in the room. The Executive, which opened a year ago, also has 30 comfortable bedrooms. It's slightly cheaper, at just £47.73 a night, and includes an enormous cooked buffet breakfast which is served in the attractive dining room. There will be no special rates for Christmas. At those prices, who needs them?

No. 9 Charles Street is an excellent alternative for those who prefer the independence of catering entirely for themselves. In fact, owners Richard Britten-Long and Simon Johnson, bought the building only recently and are in the middle of refurbishing it from top to bottom. But there are still 7 apartments available for long or short lets, ranging from comfortable studios to

room rate of £46, again subject to availability, for revellers who wish to stay the night.

The St. James Court is part of the Taj group, who own the fabulous Taj Mahal hotel in Bombay. They acquired the property in Victoria in 1983, and restored it completely, creating a beautiful flower filled courtyard, 391 well-furnished bedrooms and 92 short let apartments. Rightly, the hotel reckons that Christmas is a time for giving and suggests that one of the best presents is a three day break at 'our majestic winter palace... just a snowball's throw from The Palace itself'. Their special festive programme starts with a cocktail party at 7.30pm on Christmas Eve and continues until after breakfast on Sunday. For children, there are games and videos, and Father Christmas will be visiting the hotel with a sackful of presents on Christmas Day. Everything is included in the price - £276.50 per person sharing a twin or double bedded room - except drinks.

Of course, many visitors may prefer to spend Christmas in the heart of the English countryside. The Royal Berkshire is a new hotel - it opened in April 1986 - and it's located just outside Ascot. For 100 years, this splendid Queen Anne mansion was the home of the Churchill family, and today it boasts 15 acres of gardens and woodlands, an indoor swimming pool, sauna and squash complex as well as 65 beautifully decorated bedrooms. Over Christmas, there is a delightful programme of specially organized events, starting with afternoon tea at 3.30pm on Christmas Eve and continuing until after lunch on 27th December. The three day programme costs from £100 per person a day, and includes

a candlelit dinner before Midnight mass on Christmas Eve, Christmas lunch and an exciting Treasure Trail on Boxing Day. It sounds fun!

The Prince and Princess of Wales, The Princess Royal and Prince and Princess Michael of Kent all have homes in Gloucestershire, so it's not surprising that Christmas visitors to The Close Hotel in the Gloucestershire village of Tetbury will receive a royal welcome. For the last year, this charming 16th century Cotswold mansion has been managed by David Broadhead, who is currently redecorating and renovating the house, paying enormous attention to detail and putting

the emphasis firmly on traditional country house style. Mr. Broadhead is offering a splendid three day Christmas break, which starts at tea-time on Christmas Eve and continues until after breakfast on December 27th. The price, £275 a person, and it includes all meals and mulled wine after midnight mass, although other drinks are extra. Guests will have the opportunity to follow the famous Beaufort Hunt on their traditional Boxing Day meet, visit Sir Peter Scott's Wildfowl Trust at Slimbridge or explore the picturesque town of Tetbury.

Caroline Hunter

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The Little Mermaid, a statue of a mermaid, is a famous landmark in Copenhagen. It was created by Edvard Eriksen and is a symbol of the city. The statue is located in the harbor and is a popular spot for tourists. The statue is a symbol of the city and is a popular spot for tourists.

#### European Rail Projects



Several new railway projects have been announced in Europe. These projects are aimed at improving the rail network and making it more efficient. The projects are aimed at improving the rail network and making it more efficient.

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International Herald Tribune

## TRAVELER'S CHOICE

## Danes in Duty-Free Price War

A \$20 million renovation of the duty-free area at Kastrup Airport in Copenhagen has been completed and the prices on many items have been cut in an effort to rival Schiphol Airport in Amsterdam as a shopping center. The area has been transformed into a walkway lined with trees and 20 shops, each selling a Scandinavian specialty. These include Birger Christensen furs, Royal Copenhagen Porcelain, Georg Jensen silver, Bang & Olufsen stereo equipment and Lego toys. The design was inspired by the pedestrian shopping street in Copenhagen known as Strøget.

## Profitable Mermaid

Copenhagen's Little Mermaid, who has gazed wistfully over the Danish capital's harbor for nearly 75 years, has become a major money-spinner visited by over half a million tourists a year. The seated bronze statue, Copenhagen's best-known monument, is now a source of regular income for 13 descendants of its creator, the sculptor Edward Erikson (1876-1959). The annual turnover in sales of souvenirs including postcards, ashtrays, replicas, bottle-openers, porcelain models and T-shirts is more than five million Danish crowns (\$750,000). An estimated 100,000 bronze models of the Little Mermaid sell for more than two million crowns in Copenhagen tourist shops every year. The mermaid is owned by the city council, but three generations of Eriksons receive about five to 10 percent of the revenue, according to Egon Erikson, one of the sculptor's four sons and administrator of the family trust. "The family first got into the business of manufacturing replicas of the statue exactly 50 years ago, encouraged by requests from friends," said Erikson. "At the time we never imagined in our wildest dreams that the Little Mermaid would become an internationally recognized symbol of Copenhagen, as the Eiffel Tower is for Paris and the Statue of Liberty for New York." Inspiration for the statue came from a ballet based on a fairy tale written in 1837 by Hans Christian Andersen. The model was Erikson's wife, Elise, at that time the 25-year-old mother of Egon.

## European Rail Projects

Several new railway projects have been announced in European countries. In Switzerland, Geneva's Cointrin Airport and the city's main railway station, Gare Cornavin, have been linked for the first time by rail, making it possible for a total of 102 trains a day to make the run. In addition, improvements on the Cointrin-Lausanne line have reduced travel time from 75 to 50 minutes, and from three and a half to three hours on the line to Zurich. The Italian State Railways has inaugurated experimental high-speed trains between Rome and Milan. The nonstop trains make the 393-mile (638-kilometer) trip in 4 hours and 55 minutes, about an hour less than standard runs. If successful, the service will be made permanent in June. Also, more trains have been scheduled between Rome and Florence, Ancona, Perugia, Bologna, Verona, Milan and Venice. And construction is under way on the system's Directissima line, which will shorten the distance between Rome and Florence by about 30 miles (50 kilometers); work is expected to be completed in 1989. Between 1989 and 1993, Sweden will be improving its four major lines to reduce the travel time between Stockholm, Göteborg, Malmö and Sundsvall. The line for the French National Railways' high-speed link from Paris to Brittany and Bordeaux is under construction, with the first train scheduled to roll in 1989. In West Germany, a prototype of the Intercity Express train recently tested at 215 miles an hour. Inauguration of new high-speed lines is scheduled for 1991.

## Sightseeing Cruises by Blimp

Airship Industries of London, which earns most of its money by draping advertising on blimps floating over London, Munich, San Francisco, Sydney, Melbourne, New York and other cities, is now taking passengers. The company introduced its sky cruise to London and Sydney last year and this year began service in San Francisco and Melbourne. Flights over London are limited to summer, but the blimps in Australia and San Francisco operate year-round. The company plans to begin sightseeing trips over New York in the spring, said Dana Kahn, a vice president. In a few years, she said, the company hopes to offer lazy commuter flights — top speed 65 miles an hour — between London and Paris and between New York and Boston. Present tours last about an hour and cost about \$150; up to 10 passengers can be carried at a time.

## Phone Service for Rio Visitors

The Rio de Janeiro Tourism Office has set up a phone service for visitors offering tips in English, Spanish and other languages. Visitors to Rio calling 242-8000 can get the hours for museums, church services and stores and get help finding hotels and restaurants. More extensive aid is available at Rua da Assembleia 10, Eighth Floor, Room 814.

## New Air Terminal for Bangkok

A new international departure terminal opened this month at the Bangkok International Airport able to accommodate 4,000 passengers an hour. The new terminal connects to the existing Airport Hotel and a recently opened domestic terminal. The new structures are part of an eight-year, \$200-million program to develop the airport, about 10 miles from the city. A new arrival section opened in May. Next year the project ends with the installation of 26 corridors allowing passengers to walk directly between the terminal and their plane.

## 'Nabucco' in Jerusalem

Verdi's "Nabucco," an opera whose libretto is based on the second book of Kings in the Old Testament, will be performed May 15 to 29 outside the walls of Jerusalem as part of Israel's 40th anniversary celebration. The \$11.5-million production, which chronicles part of the Jewish people's struggle for freedom, will be directed by Vittorio Gassman, who has staged many large-scale productions at the Verona Arena and elsewhere. Michel Plasseon will conduct the Royal Philharmonic Orchestra at the 7,000-seat Sultan's Pool amphitheater. Alternating in the title role will be Piero Cappuccilli, Renato Bruson, Ingvar Wixell, Antonio Salvadori and Garbis Boyagyan.

## TRAVEL

- The Wildlife of Spain
- Old and New Budapest
- 800 Kinds of Cuff Links

## Talking to the Gods in South Pacific

by Nicholas D. Kristof

THE South Pacific archipelago of Vanuatu is charmingly schizophrenic: Some people wear gowns or three-piece suits, others wear only grass skirts or grass sheaths. Some carry gold cigarette lighters, others carry smoking sticks. Some drink Bordeaux, others drink kava, a local intoxicant with less cachet but more effect. A joint British and French colonial legacy has mingled perfectly with the local cultures in the group of some 80 islands, which were known as the New Hebrides until independence in 1980. The French have supplied the cuisine; the English have supplied a unifying language; the local culture has supplied a hospitality that is often breathtaking. Of the 70-odd countries I've visited on six continents, there is none I have found so enthralling, none I am so eager to return to.

On the island of Pentecost, tribesmen leap head first from 90-foot (27.5-meter) wooden towers. A long vine tethered to their ankles stops them just above the ground, so that their hair grazes the earth as they are yanked to a stop. The local people believe this fertilizes the ground. Festivals are frequent, especially circumcision rites that occur most often from June to August. And throughout the islands, the men in each village retire each evening to a spot under an enormous banyan tree and drink kava, which in sufficient quantities leaves you unable to walk (but undisturbed by that state of affairs). Visitors are welcome at festivals and men only are welcome to kava ceremonies.

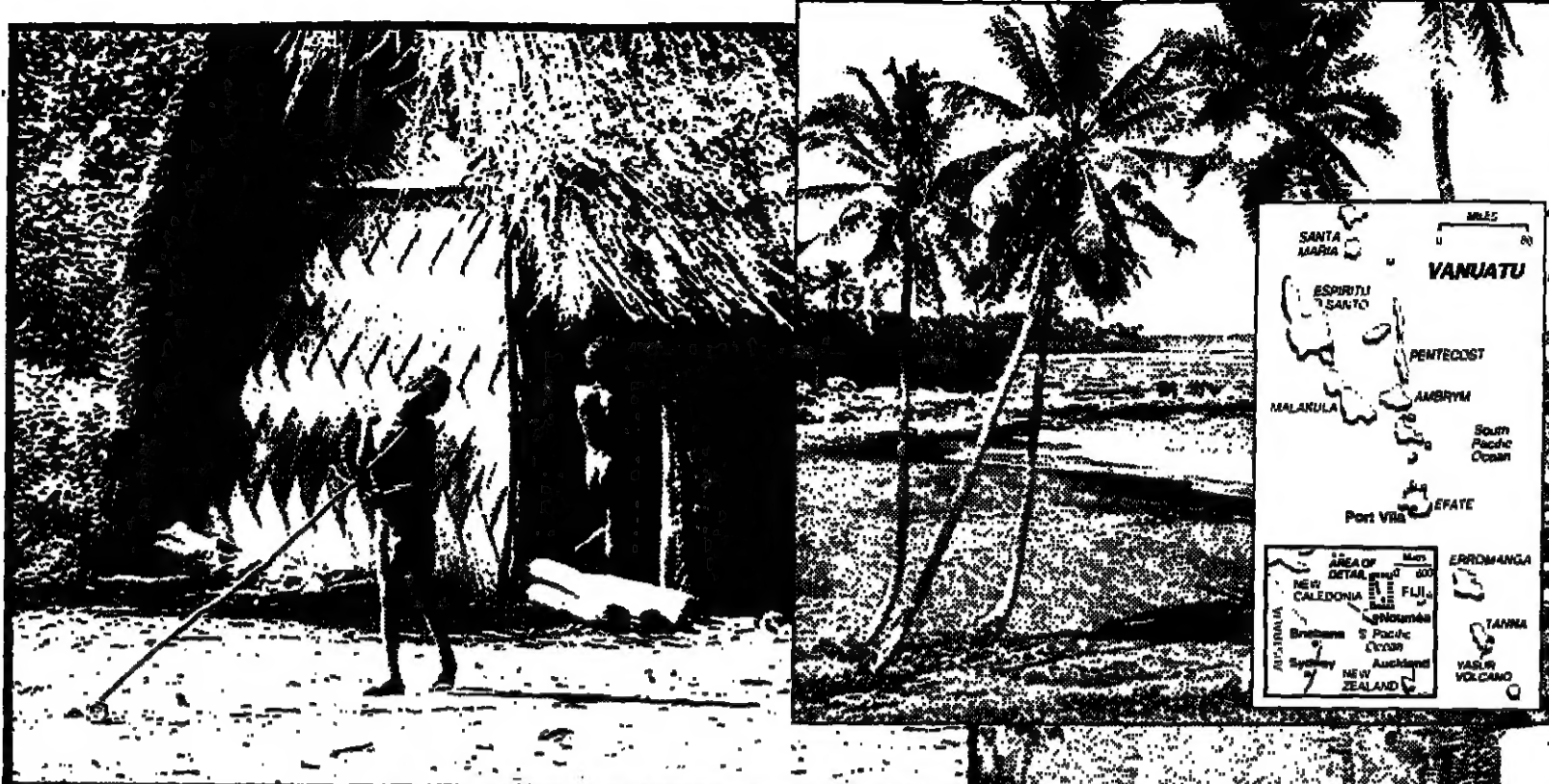
Vanuatu has not had a happy history since whites began to show up in the 17th century. Some were missionaries, some were military men, some were involved in the flourishing business of exporting laborers to Australia. The intruders killed islanders outright, and indirectly by bringing disease. The islanders reciprocated by eating some of the visitors. According to an account by an islander of a feast in 1873: "We ate these men and sent pieces to all the many villages. The whites tasted sickly."

In 1906 Britain and France set up a joint government known as the condominium (or to critics as pandemonium). The colonial legacy embittered many people of Vanuatu and left a bitter taste that found expression in the nation's poetry. Albert Leomala, one of the nation's angry poets, wrote some 10 years ago:

whiteman go home  
I am tired of seeing your face  
I am tired of listening to your voice  
go home  
go home white skin

Yet such bitterness, while perhaps felt in the policy of political nonalignment followed by Vanuatu since independence in 1980, was never very common and is in fact the opposite of the warmth that a white visitor usually encounters. Vanuatu's diplomatic relations with Libya and the Soviet Union may worry Western policy-makers, but there is no doubt the people of Vanuatu are firmly within the Australian, European and American sphere of influence.

VANUATU's capital is Port Vila, a cozy town of 15,000 that could hardly be more relaxed. The prime minister, for example, was barefoot for an interview. Yet Port Vila is far more cosmopolitan than its size would suggest. Several hundred foreigners, mostly French, live in the capital, and there are good bookshops, restaurants and hotels. English is widely spoken, along with the national language, a colorful pidgin English that is just about incomprehensible when spoken but can often be deciphered when written. The first line of the poem quoted above, for example, was written in pidgin as: "wast man u ko home."



The beaches near Port Vila are what South Pacific beaches are supposed to be: glorious stretches of sand lined with palm trees. A lagoon next to Port Vila is the site of several of the major hotels, and makes a pleasant place to swim. The ocean is protected by a coral reef that offers spectacular diving.

Brightly colored fish glide about the luminous coral, and the water in places is beautifully clear. Some divers are only for those who are experienced and others are fine for even a moderate swimmer who can learn to use a snorkel. Many hotels and diving agencies offer to train visitors in a few days.

In the center of town a museum offers a fascinating collection of the country's handicrafts. Vanuatu is a treasure of primitive art, rivaled in the region only by Papua, New Guinea. Fierce masks are carved from tree fern with hair made of strands from the trunk of the banana tree and are painted with pigments from vegetable dyes and minerals. Mats and baskets are woven by hand from wicker, coconut leaves and other local vegetation. Some of the baskets are ornamented with feathers or paint, and some are turned into bird and fish traps.

There are also wooden slit drums, like hollow totem poles with a long slit that creates a type of drum. Finally there are spectacular headdresses, often five feet high or more, that are used in secret rituals and ceremonies. These are brightly painted and often sport arms and feathers going in many directions, but they are difficult to obtain because of their fragility and the taboos associated with them.

Most of the crafts come from the islands of Malekula and Ambrym, but perhaps the best place to buy is Handikraf Blong Vanuatu, the artists' cooperative in Port Vila next to the museum. The staffs of both the museum and the cooperative are helpful and are happy to discuss the various crafts.

THE glory of Vanuatu, however, is not the capital but the remote islands. There are 82 islands, many with reasonably priced air connections from Port Vila. My journey took me to Tanna, in the far south of the archipelago.

A small propeller plane deposits passengers on a grass field on Tanna. There are two sets of bungalows where tourists can stay. One is owned by Tom Numake, a chief who is renowned and perhaps even a



The traditional and the modern are side by side.

little feared throughout the island. The other is owned by Ray Saunders, a young Australian. Numake is a fascinating man, an engaging and loquacious politician who knows Tanna inside out. The grandson of a witch doctor, Numake is rumored to have such powers himself.

The great sight on Tanna is Yasur volcano, one of the few places in the world where you can get a dentist's view of the mouth of a live volcano. A 75-year-old account still conveys the scene:

"At noon we reached the edge of the crater. Just as we got there, there was a tremendous explosion, and away we ran, guides and all. When we recovered our courage, we crept up to the edge, and looked down nearly half a mile into what looked like hell. Out of the bowels of the earth were thrown huge boulders, which spent their force and fell back with hideous reverberations into the pit whence they came; and away at the bottom were two boiling lakes of lava, and when an explosion came, the lava would be thrown spouting against the encrusted crater sides,

nearly to the top, and then run in thousands of rivers of liquid fire back to the bottom." (Martin Johnson, "Through the South Seas With Jack London.")

A hurricane in February knocked out some of the roads, and now only a four-wheel drive vehicle can take you to Yasur. A guide, probably Numake, since he seems to have a monopoly on four-wheel drive vehicles on Tanna, will take you most of the way up the mountain. From there it is a 15-minute walk to the rim of the crater. Cinders and ash are constantly exploding upward, but they always seem to fall short of the rim. Sulfur gases fill the air, and the noise can be thunderous. It is rather like looking down on an array of Old Faithful geysers, spewing fire instead of water.

Visitors often go to the volcano in the late afternoon, and then wait as it becomes dark. The show is particularly thrilling at night, when the fountains of lava and cinders illuminate the crater, like giant fire-works. It seemed to me that one day the volcano is going to make an extra effort and belch hard enough to engulf watching

tourists with lava and ash. Indeed, there are rocks all around the rim that have apparently been thrown out by the volcano during its tantrums. But the guides say they have not lost any tourists yet.

POKING around Tanna's villages is another delight. Yaohmanen, in the center of the island, is interesting because it is a "custom village," meaning it has adhered to traditions instead of following Christianity and more modern ways of life. Men still wear only a narrow grass sheath, while women wear only grass skirts. That, in any case, is what Yaohmanen tells tourists. When I arrived, at least half the people were wearing clothes, although they quickly began to change into traditional garb as my approach. Partly this is opportunism: The village usually charges foreigners for visiting or taking photos. Partly it also seems to be embarrassment at dereliction of duty, being caught with their pants up. The chief of Yaohmanen, Jack Naiva, speaks a bit of English and manages an

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## When Fashion Accessories Are Museum Pieces

by Mary Mills

PARIS — In a city obsessed with fashion, it isn't surprising that the French have turned high art into salable accessories. As if the Rue du Faubourg St. Honoré, the grand magasins and the hundreds of small shops in every neighborhood weren't enough to satisfy every whim, there are also museum boutiques selling wearable works of art reproduced from their collections.

The Louvre draws on its store of antiquities for well-crafted jewelry — bracelets, brooches, rings, earrings, necklaces and pendants — as well as scarves, shawls, handkerchiefs and decorative trinkets for the dressing table.

From 1700 B.C. Egypt comes the inspiration for an etched pendant, or a pair of earrings, in the shape of an owl with wings spread in a graceful arc around his head. Other pendants symbolize the Egyptian sign of life, the goddess Isis and the Oudjat eye, one of the ancient Egyptians' favorite amulets, believed to protect the wearer from evil.

There's a touch of whimsy in a pendant from the Bronze Age, replicas of which were found in an early settlement in Savoy and parts of Switzerland. A

comb forms the "skirt" of an anthropomorphic silhouette with arched arms that resemble the wings of a swan and a ring for the head, which serves as the hanger for a chain.

A charm in the shape of a hand was first crafted in 800-700 B.C. Luristan (western Iran); an elaborate and decorative key dates from the Gallo-Roman epoch; a tube, the ornate sabbat handle of Japanese warriors of the 17th century, takes the shape of a heron with outspread wings.

INTRICATE, twisted chains found in a tomb in the Ardennes dated to 300 B.C. and a bangle with facing ram's heads from 400 B.C. Greece inspired bracelets that would be stylish in any millennium. These and about a dozen other bracelet designs are priced from 425 francs to 2,100 francs (about \$70 to \$350) in gilded bronze; and from 1,050 francs to 2,500 francs in silver.

A chain belt found in a tomb dating to 300-200 B.C. in France near Metz serves as the model for a necklace. Another necklace with three fish — symbols of renewed life and the hope of immortality — suspended from a double chain is patterned after one found in Egypt that dates from 1565-1320 B.C. A twisted choker, representative of European goldsmiths' art of 1200-1100 B.C., looks so modern it could have been created yesterday.

The rings in the boutique collection, too, are based on designs ahead of their time. Motifs popular in ancient civilizations depicted animal heads, serpents, clasped hands, tablets inscribed with hieroglyphics and belt buckles, as well as the classic signet. Two sculpted samples from 200 B.C., excavated from Susa, a city in ancient Elam (in present-day Iran) are forerunners of contemporary Scandinavian design. Prices run from 245 francs to 535 francs in gilded bronze and from 330 francs to 745 francs in silver.

Most of the pieces are also available in gold by special order. For details, inquire at the boutiques or write to Service Bijoux de la Réunion des Musées Nationaux, 10 Rue de l'Abbaye, F-75006 Paris, France; tel: 44-79-65-93.

The Louvre collection of shawls includes one of crepe de chine in a Coromandel print; another in silk mousseline in a Kashmiri pattern popular in Second Empire France. The design for a floral-patterned scarf



was adapted from a print produced in Jouy-de-Josas, an Ile de France town renowned for its textiles in the 18th and early 19th centuries. Colorful cotton handkerchiefs in provincial prints make nice souvenirs for 30 francs.

Also for sale are large shopping bags, embossed with the Musée du Louvre logo, in cotton or plasticized canvas, and wooden-handled umbrellas printed with the logo on a choice of four background colors.

For the dressing table there is a mirror on a stand in the shape of an Egyptian princess in bronze or hand-some containers for rings, earrings or pins in the shape of a carved wooden figure of an Egyptian female swimmer, lying face down with outstretched hands holding a wooden dish; a polished wooden goose standing at the edge of a shallow, hollowed out bowl; and a bronze tortoise whose hinged shell lifts up.

The Louvre boutique collection incorporates reproductions from other museums as well, under the aegis of the Réunion des Musées Nationaux, including the Musée des Antiquités Nationales in St. Germain-en-Laye, the Musée de Cluny, the Musée Guimet, the Musée des Arts Décoratifs, the Musée de la Mode et du Costume, the Musée Condé at Chantilly; and



Above left, comb pendant from Switzerland; above right, Egyptian gold earrings; right, Syrian signet-ring.

several foreign museums, including the Cairo Museum and the Metropolitan Museum in New York. A porcelain plate from 18th-century China in the Musée Guimet's collection of Asian art provided the motif for a 90-centimeter-square crêpe de chine scarf covered in exotic butterflies and tiny flowers and printed by the prestigious silk-screen firm J.R. Brochier of Lyon. Another scarf with a kiosk motif is based on an 18th-century design in the museum at the Château de Chantilly.

A wristband braided with fragile ropes of silver copies an original design from the Iron Age that can

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## TRAVEL

## Wildlife of Spain, for Sightseeing Only

by Mary Peirson Kennedy

COTO DONANA, Spain — The moon is still out but the sky is red in the east as people huddle silently around an open fire and a coffee machine hums in the background. At 8:25 sharp the guides signal everyone out of the reception center toward the Land-Rovers that will take the passengers into the rare beauty of the Coto Donana, a national park whose 50,720 hectares (125,000 acres) are a refuge for fish, reptiles, amphibians, birds and mammals, and a stopover and sometime breeding ground for more than 150 species of birds.

Made up of marshes, swamps, sand dunes, forests, beaches and lakes, it is part of the provinces of Seville, Cadiz and Huelva. Bordered by the Guadalquivir River and the Atlantic Ocean, close to the Mediterranean and to Africa, it is a geographical phenomenon. Once an exclusive hunting site for Spanish kings, Donana is full of legends, not only of animals but of humans.

It is a chilly but sunny morning as the vehicles head toward the Atlantic, passing first through a recently built urban site, Matalascañas, whose existence is frowned on by conservationists and ecologists and lauded by the business community and the people who have found work there. On the other side of this whitewashed seaside complex the trucks roll onto the seemingly unlimited expanse of empty beaches broken only by the occasional fisherman's shack set back from the Atlantic. The Land-Rover stops not too far from a wading pool of wild geese — visitors from northern Europe. They will leave in the spring to lay their eggs in Norway.

AFTER an hour of watching seagulls and other birds on the beaches, the drivers turn abruptly up a sand dune and into an oak and pine forest, some of whose trees are known to be more than 250 years old. Coming around a sharp curve, a huge back is encountered for a split second before it flees. Further on is the headless carcass of a deer recently killed by a lynx. According to Joël Valladollid, a man in his middle 30s who has lived all his life in and around this reserve (and has been a guide at the center for more than 10 years), the lynx never eats anything but the head of its prey, leaving the rest for whatever scavengers get there first, usually vultures that swoop dramatically.

Here each animal has its natural enemies, but man is no longer one of them. Hunting has been prohibited (except occasionally for less than 100 deer) but it has not always been easy to enforce because of the strange history of this refuge. The lands belong only partly to the government. The rest is in the hands of old Spanish noble families. Since 1500, the herds of deer, wild boars, foxes, wolves and lynxes have been the special hunting reserve for Spain's titled and rich. There is a lovely palace in the middle of one of the forests where Alfonso XIII, the grandfather of King Juan Carlos, stayed, where the painter Francisco Goya may have painted the Duchess of Alba (scholars debate this), and where Prime Minister Felipe Gonzalez and his family vacation.

At the end of the last century several of the landowners began to note all the migrating birds and their efforts eventually came under the wing of the World Wildlife Fund in 1981. The project's survival has been guaranteed by recognition from UNESCO as a "Reserve of the Biosphere" (the part of the world in which life can exist). Each year the regional and national governments and conservation groups buy up more of the land still in private hands. At the present 24,016 hectares belong to the government and 11,836 hectares to villages surrounding the reserve, leaving only 14,868 hectares privately owned — a figure everyone at Donana hopes to reduce substantially.

At the first stop in the forest the nature lovers were quickly separated from the sightseers by the noisy way the latter burst out of



There is no hunting in the park.

the Land-Rovers and toward a green field where wild boars and deer were feeding.

"Sunset," the nature lovers bided as the animals began to run off. (Chastised, the sightseers were pretty subdued for the rest of the trip.) Slowly the animals returned with the cattle, egrets riding majestically on their backs, presenting a symbiotic scene and seemingly indifferent to the humans peering at them from behind trees and bushes.

The trip takes about five untrashed hours. It includes duck blinds, where one can observe with binoculars ducks, geese and flamingos darning in and out of the reeds and small strips of land that rise from the swamps in the rainy seasons. Perhaps most dramatic are the constantly shifting sand dunes with surrealist sculptured trees, St. John's flowers, rockrose, heather brooms and other hardy flora that can survive the onslaughts of sand and wind. (Parts of "Lawrence of Arabia" were filmed here.) If you are lucky you may get a glimpse of imperial eagles swooping overhead — at full speed they can go 190 kilometers an hour — or a tortoise, a red-tailed green lizard, or a bastard snake.

The tour also passes through primitive settlements of thatched-roof houses where generations of the same families have dwelled, and the tall trees have ladders leaning against them for the family chicken to use in case of attack by foxes or lynxes.

To the casual observer the balance of nature seems intact, although conservationists grimly observe that although it is a



paradise, it is a threatened one. Last fall between 20,000 and 25,000 waterfowl died from insecticides used on nearby rice fields. Finally, the courts have agreed to investigate and eventually prosecute offenders. A plan to put a highway along the deserted Atlantic beaches has been stopped for the present.

The park can be seen only on tours, which are two a day, morning and afternoon, except Mondays. Reservations are advised. In off season there are no more than 15 or 20 in the groups. The maximum is 56 in a group and it costs 1,500 pesetas (\$13) a person. For reservations call (955) 43.04.32 or 40.61.40.

To get there take the Seville-Huelva auto-route and get off at La Palma del Condado, taking Route 445 through Almonte and on to the center, which is clearly marked from the highway.

Mary Peirson Kennedy is a writer based in Spain.

## The Fine Art of Detail: 800 Sets of Cuff Links

by Judith Burnley

LONDON — On Bury Street, St. James's, there is a jewelry shop that specializes in cuff links, that curious, yet stylish fashion sported by gentlemen as long ago as 1684, according to a reference in *The London Gazette*. The shop, Longmire's, has the largest collection of cuff links and dress sets to be found, with 800 pairs ranging from the equivalent of about \$165 to \$16,500 in price. These include a range of silver gilt enameled links (about \$300 a pair) created from patterns and dies from the 1920s, as well as their own designs. Customers can choose color combinations from a wide-ranging chart, and the shop also makes custom designs.

"We encourage our clients to surprise us by their own originality," said the owner, Paul Longmire. "Sometimes we even challenge people to come up with something difficult and different."

The company has been making cuff links for 40 years and is continuing an 80-year-old tradition of supplying the royal family with presentation gifts in gold and silver.

Apart from a monogram, you can wear upon your sleeve the image of your dog, your home or your spouse. You can have your monogram or name engraved and your family crest enameled. Your tartan, your club, your school, your regiment, your favorite aunt, the biggest fish you ever caught can be immortalized. For example, Longmire's made a very successful range of enameled cuff links depicting the Harvard armorial in crimson for the 350th anniversary of the university.

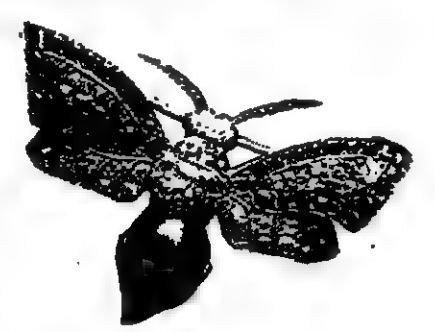
Following fashion trends, Longmire's has recently added to its collection of custom-made enameled and engraved gold blazer buttons. Each button costs a minimum of \$58 and is of exquisite quality. For polo players and racehorse owners, there is a special service: cuff links enameled with the team and owner's colors. These are made to order, hand-enameled on silver gilt, 9- and 18-karat gold, from \$350 a pair.

OLD cuff links make up the majority of Longmire's collection. Thick sterling silver cuff links in the classic oval shape, or in a square shape, rather like a shield, are \$157. Sterling silver cuff links gilded in 18-karat gold are \$300.

These can also be enameled in any color, and patterned, as for example, a background of green enamel with a pattern of irregular red spots, or a background of white enamel with black spots. Sapphire cuff links are perhaps the most popular stone for formal wear; recently a pair of oval sapphire cabochon links with a platinum spiral-design border was priced at \$4,785.

To cater to the revival in formal evening wear, Longmire's has a large and varied selection of dress sets ranging from \$775. An onyx and diamond dress set consisting of a pair of cuff links, three studs and four buttons, all square in shape and bisected by a line of rose-cut diamonds cost \$5,940.

Presentation cuff links have been made at Bury Street since early in this century, and Paul Longmire boasts two royal warrants — from supplying jewelry to Queen Elizabeth II, and silver to the Queen Mother. The doorway of the shop, which bears the arms of their royal appointments, is one of the most imposing in the neighborhood of Buckingham and St. James's palaces.



The rarest relic of a civilized age that Longmire's offers is personal service. One customer had to have a brooch with a swan on it, and Longmire found one for him. Now they keep a small zoo of animal brooches, some of them set with diamonds. A diamond-set brooch playing with a ball of cultured pearls is \$2,180; an Easter rabbit in gold with a basket of cultured pearl and coral eggs is \$610, and a pair of paste monkeys swinging from a tree costs \$760.

ANOTHER customer asked for a potato ring, which turned out to be a silver dish lined with glass, for serving hot potatoes. They hadn't seen such a thing for years, but Paul Longmire tracked one down. An American customer sent color photographs of his grandchildren, to be enameled on cuff links; then he sent the children themselves to collect them for him.

Paul Longmire has been enthusiastic about jewelry since he was a child, and one day in 1980, passing the shop he now owns, he saw a stick pin with a multicolored enameled trout; he said he could almost believe the shimmering creature was still wet. "I literally bought the stick pin and the shop that afternoon," he said.

Judith Burnley, the author of "The Wife" (Simon & Schuster) and "Unrepentant Woman" (Stein & Day), lives in London. She wrote this for *The New York Times*.

## A Fish Chef Who Does It His Way

PARIS — Thursday, 1:30 A.M. Grand Allemmandou, a big, rumpled bear of a man settles into his battered station wagon, the gas tank inching toward empty, and leaves work to go to work. Two, three, sometimes four, times each week, he says goodbye to the remaining customers at his restaurant, La Cagouille, and, in a dusty car that smells heavily, but sweetly, of the sea, takes off for the Paris wholesale fish market, a market the regulars like to call Rungis-sur-Mer.

Here, in anywhere from 30 minutes to three hours, depending upon what he finds, he will select each box of squiggling live

PATRICIA WELLS

shrimp, each tiny crab, each giant tuna that will be served to about 100 customers the next day.

"Ninety percent of the success of my work depends upon this trip — the sheer freshness of the fish I serve," Allemmandou volunteers as he weaves his way from one fish stall to the next, shaking hands, striking bargains, rejecting a box of silvery anchovies because, this morning at least, the price is too high.

The rest of his success depends upon his ability to cook the fish so perfectly that all one tastes is the fish itself, not browned butter, not virgin olive oil, not gummy batter, not grease. Whatever is on the plate at La Cagouille should taste of the sea, pure and simple.

A determined man, Allemmandou is the kind of guy who does things differently, but not without reason.

Restaurants, he likes to say, are like wines. There are the *grand cru* chefs, like Michel Guérard, Joël Robuchon, Alain Chapel, and there are the *vin de pays* chefs, like himself.

Because he did not set out to capture a galaxy of Michelin stars, he doesn't have to adorn his fish with a dollop of caviar, or offer first-course portions of foie gras. He doesn't have to bother with rolling pastry carts. He does it his way.

His way begins with these regular trips to Rungis, where, he says, thanks to better transportation and an increased demand for all varieties of fish, the selection gets bigger, better and fresher all the time.

Allemmandou goes armed with a shopping list, but rarely refers to it. Because there is no printed menu at La Cagouille — just a list of

fish and shellfish preparations scribbled on a plastic-coated board — he is free to buy whatever is seasonal, fresh and well-priced. As a result, La Cagouille's menu board often offers fish and shellfish one rarely finds elsewhere, such as *huezes*, or baby mackerel; *causarons*, or cuttlefish; and thin sole-like ocean fish known as *oleaux*.

As we wander from stall to stall, he chatters, makes verbal notes, and then talks about cooking.

"So many of us," he interjects, "learn recipes, but never learn to cook."

Like fish, and the Cognac from his native region in the Charentes, cooking is a passion for Allemmandou, a business school graduate turned publicist who woke up one morning and decided that what he really wanted to do in life was cook.

Over the years he has puzzled and pondered — with a fierce, intellectual earnestness — the question of the best way to cook each variety of fish and shellfish. With his trademark self-assuredness, he picks off cooking methods he's devised by trial and error over long periods of time, many of them in conflict with traditional methods of cooking fish.

What to steam, what to fry, what to grill, what to cook in a combination of methods, he's studied them all.

• Tuna: Take big thick steaks, cook in a hot no-stick pan, with no oil, one minute on each side. The fish should be crisp on the outside, rare on the inside, like a good steak.

• There are only two fish in the world you should deep fry: anchovies and whitebait.

• Follow one rule of thumb in cooking fish: The smaller the fish, the higher the heat.

• Unless you want to turn fish to carbon, never put it in an oven hotter than 150 degrees centigrade (about 300 degrees Fahrenheit).

• Never cook fish in hot butter. If you want the flavor of butter, or of olive oil, brush a warm serving plate with melted butter or oil, then place the fish on top.

• Red wine has no place in either the preparation of or the eating of fish. Red wine masks, white wine compliments.

We continue on, passing a stand promising "Pêche de nuit, Pêche de Petits Bateaux," fish advertised as having just come from small, independent fishing boats. There, in white styrofoam boxes are neat layers of

thin, perfect, glistening fillets of cod and pollack.

Yes, agrees Allemmandou, fish fillets are better than ever. Modern fillet machines are now standard on fishing boats, and many fish are filleted at sea, minutes after they are caught.

Then he interjects, "For me, a fish without its bones is, well, a bit sad."

The next day, in the kitchen of La Cagouille, Allemmandou wraps a worn navy denim apron around his ample frame and positions himself in front of a pair of gas burners. Orders roar in from the dining room, and soon thick tuna steaks, fat chunks of cod, mussels, miniature clams and crispy baby shrimp are flying out toward diners.

A short time ago he closed his popular, bare-bones bistro on Rue Daguerre to open a slightly larger restaurant on Place Brancusi, just a few blocks away.

HERE he has built his dream kitchen, a shiny, customized stainless steel space that opens to the dining room, a kitchen equipped with a station for deep frying, a giant electric grill, machines for steaming as well as pressure-steaming fish. There's not a touch of copper about, but rather an endless assortment of non-stick pans, ideal for cooking tuna as well as cod over high heat with no fat, and a few old-fashioned cast-iron skillets for pan-frying those tiny shrimp in peanut oil.

He teaches his staff to cook by aroma, and by feel. Their most useful tool is one that every housewife who has ever baked a cake will swear by: a slim wooden toothpick. Each fish that passes through into the dining room undergoes the sniff test, for aroma, the toothpick test, to check for doneness. The toothpick is inserted into the cooked fish, and if the fish offers no resistance, the fish is considered done.

At this point, a small *devade* is returned to the kitchen, rejected by a diner as "too raw." Allemmandou takes it in stride, but shakes his head. "When I saw that fish go out of the kitchen, I said to myself: That fish is just a little bit overcooked."

La Cagouille, 10-12 Place Brancusi (across from 25 Rue de l'Ouest), Paris. Tel: 43.22.09.01. Closed Sunday, Monday and two weeks at Christmas. No credit cards. From 250 to 300 francs (about \$45 to \$50) per person, including wine and service.

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Coventry... FM 104.0

Toulouse... FM 98.0  
Lake Garda... FM 106.8  
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Ludwigshafen... FM 105.85  
Oldenburg... FM 105.6  
Amsterdam... FM 99.1  
Gouda... FM 93.5  
Oslo... FM 98.3  
Geneva... FM 103.2  
Windsor... FM 87.5

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Mainz... FM 105.85  
West Berlin... FM 106.35  
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Pistoia  
Florence  
Ventimiglia

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Venice

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Monte Amiata  
Monte Serra  
Arezzo Region  
Sardinia

Budapest

Reims  
Lille  
La Spezia  
Lucca  
Bologna  
Adriatic Coast

Ljubljana

La Rochelle  
Metz  
Lombardy Region  
Pisa  
Upper Lazio

Pull



NYSE Most Actives				
Symbol	High	Low	Chg	%
Phil Int	39.12	39.00	+0.12	+0.3
Duke Energy	38.75	38.50	+0.25	+0.6
AT&T	38.25	38.00	+0.25	+0.6
IBM	37.75	37.50	+0.25	+0.6
USX	37.25	37.00	+0.25	+0.6
Johnson & Johnson	36.75	36.50	+0.25	+0.6
Merck	36.25	36.00	+0.25	+0.6
Boeing	35.75	35.50	+0.25	+0.6
Amgen	35.25	35.00	+0.25	+0.6
Amgen	34.75	34.50	+0.25	+0.6

Market Sales				
NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume
NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume
NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume
NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume	NYSE 4 a.m. volume

NYSE Index				
High	Low	Close	Chg	%
Composite	142.39	142.39	+1.29	+0.9
Industrial	142.39	142.39	+1.29	+0.9
Financial	142.39	142.39	+1.29	+0.9
Utility	142.39	142.39	+1.29	+0.9
Energy	142.39	142.39	+1.29	+0.9

Thursdays  
**NYSE**  
Closing  
Via The Associated Press

AMEX Diary				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

NASDAQ Index				
High	Low	Close	Chg	%
Composite	142.39	142.39	+1.29	+0.9
Industrial	142.39	142.39	+1.29	+0.9
Financial	142.39	142.39	+1.29	+0.9
Utility	142.39	142.39	+1.29	+0.9
Energy	142.39	142.39	+1.29	+0.9

AMEX Most Actives				
Symbol	High	Low	Chg	%
Amgen	39.12	39.00	+0.12	+0.3
Boeing	38.75	38.50	+0.25	+0.6
AT&T	38.25	38.00	+0.25	+0.6
IBM	37.75	37.50	+0.25	+0.6
USX	37.25	37.00	+0.25	+0.6

Dow Jones Bond Averages				
Symbol	High	Low	Chg	%
US Gov	142.39	142.39	+1.29	+0.9
Corp	142.39	142.39	+1.29	+0.9
Muni	142.39	142.39	+1.29	+0.9
Total	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

NYSE Diary				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

Odd-Lot Trading in N.Y.				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

Dow Jones Averages				
Symbol	High	Low	Chg	%
Industrial	142.39	142.39	+1.29	+0.9
Financial	142.39	142.39	+1.29	+0.9
Utility	142.39	142.39	+1.29	+0.9
Energy	142.39	142.39	+1.29	+0.9
Total	142.39	142.39	+1.29	+0.9

Standard & Poor's Index				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

NASDAQ Diary				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

AMEX Stock Index				
Symbol	High	Low	Chg	%
Advanced	142.39	142.39	+1.29	+0.9
Declined	142.39	142.39	+1.29	+0.9
Unchanged	142.39	142.39	+1.29	+0.9
Total Issues	142.39	142.39	+1.29	+0.9
Price Range	142.39	142.39	+1.29	+0.9

12 Month High Low Stock				
Symbol	High	Low	Chg	%
Amgen	39.12	39.00	+0.12	+0.3
Boeing	38.75	38.50	+0.25	+0.6
AT&T	38.25	38.00	+0.25	+0.6
IBM	37.75	37.50	+0.25	+0.6
USX	37.25	37.00	+0.25	+0.6

## Dow Climbs 40.12 on Rate Cut

United Press International  
NEW YORK — Prices on the New York Stock Exchange shrugged off the plummeting dollar to post a solid gain on Thursday, buoyed by a cut in the prime rate.  
The major U.S. banks, led by Chase Manhattan Bank, lowered their prime lending rates to 8.75 percent from 9 percent. A variety of consumer and business loans are pegged to the prime.  
The Dow Jones industrial average, which fell 18.24 points on Wednesday, was up 40.12 to 1,985.41 when the New York Stock Exchange closed at 3 P.M. The exchange closed early because of shortened trading hours instituted Oct. 23.  
The NYSE composite index was up 2.7 to 141.81.  
Advances led declines by a 3-1 ratio. Volume amounted to about 226.5 million shares, up from 202.5 million shares traded Wednesday, when the market closed at 2:30 P.M.  
The stock market was buffeted by cross-currents of conflicting economic news early in the session.  
Stocks fell on foreign exchanges in Tokyo, Hong Kong, Singapore and Sydney, but rose in London.  
The dollar hit new lows against the Deutsche mark and the Japanese yen in currency trading overseas, and interest-rate cuts by the West German and Swiss central banks failed to boost the U.S. currency in Europe.  
On a brighter note, however, the nation's largest retailers reported generally higher October sales. That, along with a smaller-than-expected drop in car sales for the month, suggested that consumers were not as worried about an imminent recession as Wall Street is.  
"It's a hard call today," said John Burnett, head trader at Donaldson Lufkin & Jenrette. "There's a good deal of uncertainty in this market, and it's going to take a while to go away."  
Mr. Burnett said the stock price drop overseas "seems the heck out of" the market, leading some investors to move money out of equities into bonds.  
"International markets in disarray generally are not constructive to what's going to happen here," he said.  
Mr. Burnett said traders remained preoccupied with the budget-cutting negotiations in Washington, but there was a sense of pessimism.  
"All eyes are glued on what's going on down there, but there doesn't seem to be a whole lot of action," he said.  
Ron Doran, head of institutional trading at First Albany Corp., said traders are waiting for stronger signals from Washington.  
"There's a definite concern out there, from a trading perspective, to get something done," Mr. Doran said. "The signal has been sent over the last couple of weeks that we need leadership — no matter who is responsible for the problems."  
Mr. Doran said that the interest-rate cut would provide a short-term boost, but that action on the U.S. budget was required to restore long-term stability.  
Philadelphia Electric, trading ex-dividend, was the most active NYSE-listed issue, off 1/4 to 19 1/4.

12 Month High Low Stock				
Symbol	High	Low	Chg	%
Amgen	39.12	39.00	+0.12	+0.3
Boeing	38.75	38.50	+0.25	+0.6
AT&T	38.25	38.00	+0.25	+0.6
IBM	37.75	37.50	+0.25	+0.6
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Why do most of our hostesses have a university degree?



FRIDAY, NOVEMBER 6, 1987

# Herald Tribune BUSINESS/FINANCE

Because...  
We reach for the sky

Page 13

## WALL STREET WATCH

### Weeks After Easy Birth, New Issues Float in Limbo

By VARTAN G. VARTAN  
New York Times Service

**N**EW YORK — The October plunge in stock prices has brought the new-issue market to a virtual standstill. Few deals have reached the public. And prices are off sharply for corporations that had made initial offerings just before the market collapse.

"Just about everyone in the underwriting business has been sitting around looking at each other," said Richard L. Frano, head of corporate finance for Alex. Brown & Sons in Baltimore. "If the stock market is able to stabilize for a few weeks, you could see firms bringing their best deals public — but at lower offering prices than had been anticipated before the market break," he added.

When a bull market is in full swing, new corporate offerings enjoy bursts of popularity. In the most sought-after deals, prices can jump to big premiums on the first day of trading as demand outstrips the supply of stock.

But the other side of the coin is demonstrated in a study made by Going Public: The IPO Reporter, a publication that monitors the new-issue market. On Oct. 19, the Dow Jones industrial average plunged a record 508 points, or 22.6 percent, to finish at 1,738.74. As of Oct. 28, the 100 most recent new issues, dating back to Aug. 25, showed an average decline of 32.1 percent from their initial offering price.

That is about equivalent to the decline of the Nasdaq composite index of over-the-counter stocks, which fell 35.9 percent, and the Dow industrials, which dropped 32.2 percent.

"We've never had such a negative reading in initial offerings since we began keeping records in late 1985," said Susan Gallant, editor of Going Public. "By contrast, back in mid-April of 1986, a comparable assortment of new issues showed an average gain of 26.1 percent from their offering price."

The present slump has hit some issues particularly hard. On Sept. 22, Charles Schwab & Co., the largest U.S. discount broker, sold eight million shares at \$16.50 each, with Morgan Stanley & Co. heading the syndicate. On Oct. 28, the stock closed at \$7.50, or a drop of 54.55 percent from its offering price. Schwab reported that it had lost \$22 million in the recent market downturn, largely because one customer could not meet margin calls.

**S**PIEGEL INC., a catalogue retailer, went public on Oct. 6 with an offering of six million shares priced at \$16 apiece. Merrill Lynch led the underwriters. On Oct. 28, the stock finished at \$7.25, or 54.69 percent from its initial price.

ARCO Chemical Co., the former chemical division of Atlantic Richfield, saw its 17 million shares come to market on Sept. 28 at \$32 each. The deal was so popular that underwriters headed by Goldman, Sachs and Seligman Brothers raised the offering price from an original estimate of between \$26 and \$29. On Oct. 28, ARCO closed at \$22, down 31.25 percent from its offering price.

Some deals are being postponed because of the market's inopportune state. One such offering is MTM Entertainment Inc., which had planned to sell four million shares at \$25 to \$28 each in October. Mary Tyler Moore, a director of the company, has proposed selling 644,000 shares in the offering.

Several proposed offerings of cellular telephone stocks, which were a hot sector in late summer, are "in various stages of limbo," according to Jack B. Grubman, an analyst for PaineWebber. One such issue for a subsidiary of Pacific Telesis has been postponed.

Companies that decide not to go public in the current environment have other alternatives. If there is no urgent need to raise cash, they can simply wait. Or they can negotiate private deals or even sell out. "We are restructuring two previously planned new issues into private placements," said Susan Harman, a managing director for PaineWebber in San Francisco. "Basically, you need a fairly positive investing attitude to launch a new name."

### Telit Plan Collapses In Italy

#### Fiat Pulls Out Of Joint Venture

By David Brown  
Special to the Herald Tribune

**R**OME — A plan to restructure Italy's fragmented telecommunications industry was dealt an apparently fatal blow on Thursday when Fiat SpA announced its decision to withdraw from a faltering public-private joint venture.

The venture involved Telettra SpA, a Fiat subsidiary, and the Italian SpA unit of Stet, an arm of the giant IRI holding company. The venture was the keystone of a strategy to preserve Italy's competitive edge on the world telecommunications market.

The auto and industrial giant said it was withdrawing from the Telettra venture because of "persistent behavior" by IRI that it said "contradicted" an earlier agreement on how the company should be organized.

The decision was made with "regret and bitterness," Fiat added. The announcement came on the heels of a highly political debate over who should manage and control the Telettra venture, which was announced in November 1985.

In late September, Fiat announced its opposition to IRI's appointment of Maria Bellisario as managing director of Telettra on the ground that Fiat had not been adequately consulted.

Miss Bellisario, managing director of Fiat, is widely regarded as a Socialist, and Fiat has had increasingly tense relations with the Socialists in recent months.

The collapse of the venture was widely seen as a setback to Italy's hope of surviving the stiffening competition of the telecommunications market.

Several foreign telecommunications groups, including L.M. Ericsson of Sweden, Siemens AG of West Germany and Plessey Co. of Britain, have been negotiating with both Fiat partners over a possible strategic linkup.

Separately, Fiat denied rumors that it was preparing a bid to take over the German automaker, the West German automaker.



**WORRY GRIPS JAPANESE** — Traders scrambling to place orders on the Tokyo Stock Exchange, where prices fell 1.87 percent Thursday. The yen hit a postwar high of 135.35 to the dollar at one point in trading, triggering an across-the-board selling wave.

### Asian Stocks Fall With Dollar; Rate Cuts Help Steady Europe

Compiled by Our Staff From Dispatches

Stock prices fell Thursday on all major Asian and European exchanges except London as a plummeting dollar and Wednesday's decline on Wall Street erased much of the timid confidence that prevailed early this week.

The downward spiral in Paris and Frankfurt was arrested, however, as reports emerged that France and West Germany would take joint action on interest rates.

Prices tumbled on the Tokyo Stock Exchange, with the Nikkei average of 225 stocks falling 430.97 yen to 22,629.56, amid growing anxiety about the effect of the yen's appreciation on Japanese industry.

Brokers in Tokyo said that most institutional investors sat on the sidelines, with their attention riveted on exchange-rate developments in money markets and on the U.S. Treasury auction. Thursday's auction of 30-year bonds is considered crucial to the dollar's strength against the yen.

In Hong Kong, the Hang Seng share index fell through 2,000, an important psychological barrier, to finish at 1,960.90. The plunge of 116.21 points amounted to 5.6 percent of the index's value.

In Sydney, the All-Ordinaries index closed at 1,250.30, its lowest level in 13 months, as investors sold furiously from the moment the starting bell rang. The index fell 39.80 points, or 3.1 percent.

Share prices also slumped in Singapore, where the Straits Times index declined 39.79 points, or 4.6 percent, to 817.72.

But in London, the Financial Times-Stock Exchange index rose 30.70 points, or 1.9 percent, to close at 1,638.80, after shares rallied on news of interest-rate cuts in the United States, West Germany and Switzerland. British banks had trimmed their base lending

### Big U.S. Banks Cut Prime Rate By 0.25 Point

The Associated Press

**N**EW YORK — Large U.S. banks cut their prime lending rates Thursday by a quarter point to 8.75 percent amid mounting pressure for lower rates in the aftermath of the stock market collapse.

The banks announced the cuts shortly after the stock market opened. Stock prices, which started the day off on a gloomy note, quickly rallied upon the news, on the belief that corporate earnings would benefit by lower borrowing costs.

Chase Manhattan Bank was the first major bank to cut its prime rate, the rate that banks charge their best corporate customers. It was quickly followed by, among others, Citibank, Bankers Trust Co., Morgan Guaranty Trust Co., and Manufacturers Hanover Trust Co.

The moves came a few days after a smaller bank, Riggs National Bank in Washington, cut its prime to 8.75 percent.

Marlin Fitzwater, the White House spokesman, praised the action by U.S. banks. "We do think that's a helpful course of action in terms of lowering interest rates and providing liquidity in the market during this period," he said.

The last cut by major U.S. banks came just two weeks ago, on Oct. 12, when the rate fell to 9 percent from 9.25 percent.

On Wednesday, British banks cut their base lending rate one-half point, to 9 percent, and on Thursday, the Bundesbank cut its little-used Lombard rate and pledged to reduce West German money-market rates.

Since August 1986, when the prime stood at 7.5 percent, the rate has been raised five times. Last month, three big banks boosted their prime all the way to 9.75 percent, then promptly reversed course to 9.25 percent in the wake of the stock market collapse on Oct. 19.

Analysts said that Thursday's reduction came as no surprise given that the Federal Reserve Board has eased its credit policies.

"I think there's a real effort on the part of the Fed and the banking system to provide a lot of liquidity

### Industry Orders In West Germany Decline 4.3%

Reuters

**B**ONN — West German manufacturing orders fell 4.3 percent in September after a revised 6.5 percent gain in August, the Economics Ministry said Thursday.

The ministry had originally reported the August gain at 7.4 percent. All figures are seasonally adjusted.

The ministry said that domestic orders fell 8 percent in September from August, after an 11 percent rise the previous month. Foreign orders were unchanged after increasing 5 percent in August.

It said that the unusual strength of the August rise in orders had made the September figure seem weak by comparison.

### Japan Insists That U.S. Move to Bolster Dollar

#### As the Yen Soars, So Do Tokyo's Fears For the State of Its Export Industries

By Clyde Haberman  
New York Times Service

**T**OKYO — Japanese leaders, worried about the effects of the strengthening yen on their nation's exports, have demanded that the United States move quickly to stabilize currency exchange rates.

Finance Minister Kiichi Miyazawa has led a chorus of calls for the Reagan administration and Congress to agree on specific measures to cut the American budget deficit.

Mr. Miyazawa attributed the dollar's fragility to the huge deficit. The need to finance the deficit had until recently pushed up U.S. interest rates; higher rates help attract foreign investment, which in turn increases the demand for dollars.

But the impasse between congressional and White House negotiators on reducing the deficit, and the economic worries arising from the stock market crisis, have prompted a lowering of rates. This has discouraged dollar buying and weakened the currency.

Expressing concern over the dollar's decline, Mr. Miyazawa said Wednesday that Japan would continue to intervene actively in exchange markets to prevent the yen from rapidly gaining strength.

Despite vigorous attempts by the Bank of Japan to prop up the dollar with large purchases, selling pressure continued Thursday in Tokyo. The dollar slid to 135.35 yen, the lowest since 1949, when it was fixed at 360 yen, a level maintained for many years.

Persistent intervention by the Bank of Japan eventually did help to nudge the U.S. currency up later in the day, and it closed in Tokyo at 136.25 yen, compared with 137.10 on Wednesday.

The dollar's troubles were also felt on the Tokyo Stock Exchange, where prices declined sharply and broadly on Thursday. Amid listless trading, the key Nikkei average of 225 selected stocks fell 430.88 yen, or 1.8 percent, to close at 22,629.56 yen. The index fell 1.3 percent on Wednesday.

The soaring yen had caused profits here to tumble earlier this year as corporations deferred raising prices to keep their products competitive in overseas markets. Meanwhile, unemployment rose as industries suffered from a slowdown in demand for their products.

When the yen stabilized during the spring and summer, the economy showed new signs of growth. Now the nation is worried that another increase in the yen's value will jeopardize this revival.



Finance Minister Kiichi Miyazawa called for U.S. action to reduce the huge federal budget deficit.

At a news conference on Wednesday, Mr. Miyazawa acknowledged that Japanese intervention in exchange markets was not enough to halt the dollar's slide.

But he said that Japan was not prepared to seek a meeting of the Group of Seven industrialized democracies to affirm that the dollar should be fixed at a prescribed level. For Tokyo, he said, the so-called Louvre accord of last February, setting ranges for the dollar, was still in effect and required no bolstering.

The Group of Seven comprises the United States, Japan, West Germany, France, Britain, Italy and Canada.

Over and over, Japanese government and business leaders put primary blame on the United States for failing to deal with its twin deficits — budget and trade. Prime Minister Yasuhiro Nakasone, who will leave office in two days, said the Japanese government would have to keep "a close eye" on the negotiations between the White House and Congress on shrinking the deficits.

According to Kyodo, the Japanese news agency, cabinet ministers have expressed worry about the effects of the strong yen on export-oriented industries. Although Japanese exports have risen when measured in depreciated dollars — up 6.7 percent in September from a year earlier — they are markedly down in yen terms, by a similar average of 6.7 percent a month this year.

Hajime Tamura, the minister of international trade and industry, was said to have urged new measures to stimulate domestic demand.



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### Currency Rates

Currency	Rate	Change
American dollar	1.35	0.01
British pound	1.64	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

Other Dollar Values

Currency	Rate	Change
American dollar	1.35	0.01
British pound	1.64	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

Forward Rates

Currency	Rate	Change
American dollar	1.35	0.01
British pound	1.64	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

Interest Rates

Currency	Rate	Change
American dollar	8.75	0.01
British pound	10.50	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

Key Money Rates

Currency	Rate	Change
American dollar	8.75	0.01
British pound	10.50	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

Asian Dollar Deposits

Currency	Rate	Change
American dollar	8.75	0.01
British pound	10.50	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese escudo	200.48	0.01
Dutch guilder	3.60	0.01
Belgian franc	36.36	0.01
Australian dollar	1.48	0.01
New Zealand dollar	1.48	0.01
South African rand	1.48	0.01
Israeli sheqel	1.48	0.01
Indian rupee	1.48	0.01
Thai baht	1.48	0.01
Singapore dollar	1.48	0.01
Malaysian ringgit	1.48	0.01
Philippine peso	1.48	0.01
Indonesian rupiah	1.48	0.01
Chinese yuan	1.48	0.01
South Korean won	1.48	0.01

Source: Reuters, Bank of Tokyo, Commercial Union Bank, etc.

U.S. Money Market Funds

Currency	Rate	Change
American dollar	8.75	0.01
British pound	10.50	0.01
French franc	6.55	0.01
German mark	1.36	0.01
Italian lira	2.36	0.01
Japanese yen	135.35	0.01
Swiss franc	1.48	0.01
Spanish peseta	166.64	0.01
Portuguese		







## BUSINESS ROUNDUP

## Ladbroke Rights Issue Finds Very Few Takers

By Warren Getler  
International Herald Tribune

LONDON — Shareholders in Ladbroke Group PLC subscribed to a mere 2.4 percent of the company's £250 million (\$448 million) rights issue, leaving millions of unwanted shares to underwriters, the said underwriter, Charterhouse and Ltd., said Thursday.

Ladbroke's issue was part of a wider effort by the British conglomerate to raise funds

## Telex Board Offers a Plan To Recapitalize

TULSA, Oklahoma — Telex Corp. said Thursday that its board had proposed a recapitalization plan calling for payment of cash and debt to shareholders if the pending tender offer for Telex stock by Asher B. Edelman were not promptly consummated.

Telex said the dividends would consist of \$45 in cash and \$15 in principal amount of a new issue of Telex 15-year junior subordinated debentures for each common share now outstanding.

Telex said the recapitalization plan would be submitted to its stockholders at a special meeting in January if the pending Edelman tender offer "for all outstanding shares of Telex for cash at \$65 per share is not consummated promptly."

Earlier, Mr. Edelman extended his offer to Nov. 9, citing the pending litigation between his group and Telex.

## IBM-Hitachi Software Venture Is Reported

Compiled by Our Staff From Dispatches

TOKYO — Hitachi Ltd., the Japanese computer giant, is to supply supercomputer software to its U.S. rival, International Business Machines Corp., under an unprecedented cooperative arrangement, the Asahi Shimbun newspaper reported Thursday.

The agreement, expected to be signed shortly, would allow both companies to use programs to develop software. It would mark the first time that IBM, the world's biggest computer company, would receive such information from its rival, the newspaper said.

A spokesman for Hitachi said the report was "basically correct" but declined to elaborate.

In 1982, the U.S. authorities charged officials from Hitachi and another Japanese computer maker, Mitsubishi Electric Corp., with conspiring to steal proprietary technical data for IBM's mainframe computers. A year later,

for its recent £645 million acquisition of Hilton International Co. from Allegis Corp.

The Ladbroke issue of 70.4 million new ordinary shares was the largest rights issue to come to the London Stock Exchange since the stock market began its steep decline. But it was just one of several new issues that have flopped here in recent weeks.

"Rights issues this year had reached a massive level, around £16 billion worth, or twice the level last year," said Bob Semple, an analyst with the brokerage firm Wood Mackenzie & Co. "Now with a depressed market, and with institutions stretched for cash, it will be difficult to encourage institutions to take up new issues."

The weakness of the London Stock Exchange had pushed Ladbroke's shares well below the offer price, set Sept. 28, of 378 pence each. Ladbroke's shares closed Thursday at 298 pence, down 16 pence.

Of the 70.4 million new shares offered, only 1.685 million had been purchased when the issue closed at 3 P.M. Wednesday, Charterhouse said Thursday.

Charterhouse was the only underwriter for the issue, but more than 100 institutional investors had agreed to act as sub-underwriters.

Because of such flops, analysts said, underwriters and sub-underwriters will be forced to honor their commitments and take a paper loss. They may also be forced to sell parts of their stock portfolios to absorb surplus shares from the unsuccessful rights issues.

A similar fate met the government's issue of £7.2 billion in British Petroleum Co. shares last week. The 250,000 applications for shares fell well short of the 5 million subscribers expected before the market crisis began.

## Bonn's Proposal To Sell VW Stake Is Postponed

BONN — The West German government's planned sale of its 16 percent stake in Volkswagen AG has been postponed, and no new date for the privatization has been set, the Finance Ministry said Thursday.

A spokesman gave no further details. VW's share price has lost more than a quarter of its value since the stock market turmoil began several weeks ago.

According to bankers, the provisional date privatization of the government's 4.8 million VW shares had been Nov. 9. They noted, however, that this target had grown more unlikely as the stock price fell.

Separately, a fugitive West German currency broker sought in connection with a huge swindle in VW's foreign-exchange department has been arrested in California, the Federal Crime Office in Wiesbaden said.

It said the broker, Joachim Schmidt, 38, was arrested in Hollywood on a German warrant accusing him of defrauding VW out of 480 million Deutsche marks (\$285 million at current rates).

## Penney Says It Discusses Sale Of Belgian Unit to GB-Inno

By Jacques Neher  
Special to the Herald Tribune

PARIS — J.C. Penney Co. said Thursday that it is involved in talks to sell a "substantial" interest in its Belgian retailing business to GB-Inno-BM SA, Belgium's largest retailer.

The operations, grouped under Sarna Penney Ltd. in Brussels, in-

## 4 Named to U.S. Panel To Study Market Crisis

INTERNATIONAL HERALD TRIBUNE

President Ronald Reagan has appointed four executives, each apparently selected to represent a different sector of the investment community, to the task force he created two weeks ago to study the turmoil in the financial markets. The New York Times reports.

The panel is headed by Nicholas F. Brady, chairman of the Wall Street firm Dillon, Read & Co. and a former U.S. senator from New Jersey. The other members are James C. Cotting, chairman and chief executive of Navistar International Corp.; Robert G. Kirby, chairman of Capital Guardian Trust Co.; Howard M. Stein, chairman and chief executive of Dreyfus Corp.; and John R. Opel, former chairman of International Business Machines Corp.

Prof. Robert Glauber of Harvard University was named executive director of the panel, formally known as the Task Force on Market Mechanisms. He will be responsible for coordinating day-to-day operations.

Rio Algom Ltd., a Toronto-based mining subsidiary of Britain's RTZ Corp., formerly Rio Tinto-Zinc Corp., has ousted its chief, George

R. Albino, The New York Times reported. A spokesman said Mr. Albino, 59, "has ceased to hold the office of chairman and chief executive." Ross J. Turner, 57, a director, was named chairman. Analysts said Rio Algom recently started up tin and potash mines shortly before the market for both collapsed.

General Dynamics Corp., the St. Louis, Missouri-based military contractor, has promoted Herbert F. Rogers to president and chief executive officer. Mr. Rogers, 62, had been executive vice president since January. He succeeds Oliver C. Boileau, 60, who is retiring.

Exxon Corp. of New York, the world's largest oil company, has promoted William D. Stevens to president. He succeeds Randall Meyer, who will reach the mandatory retirement age of 65 on Jan. 19.

DSM NV, the Dutch industrial chemicals group, has promoted F.J.A.M. Pistorius to secretary effective Feb. 1. Mr. Pistorius, 39, is now controller of the plastic products division. He will succeed E.M. Akkerman, 59, secretary for the past 13 years, who is taking early

## Renault U.S.A. Names President

DETROIT — Renault U.S.A. Inc., a subsidiary of the state-owned French auto group Renault, named Bernard Vernoux as president of the Detroit-based operation on Thursday.

Mr. Vernoux, 53, was head of Renault's South African subsidiary Euromotors. He will oversee 40 employees in an enterprise that principally acts as a supplier of cars and parts to Chrysler Corp.

Renault largely withdrew from a direct presence in the U.S. market this year by selling its controlling interest in American Motors Corp. to Chrysler.

retirement. Mr. Pistorius was director and chairman of St. Amadal Hospital at Maastricht before joining DSM last year.

Missouri Mining & Manufacturing Co. has promoted Raymond C. Richelson to chairman and managing director of 3M France. Mr. Richelson, 45, an American, had been vice president for traffic control. He succeeds Russell M. Naughton, 53, who is returning to the United States as vice president of the electric products division.

## FIDELITY GLOBAL INDUSTRIES FUND

Société d'Investissement à Capital Variable  
13, Boulevard de la Foire, Luxembourg  
L.C. Luxembourg B 24816

## Notice of Annual General Meeting

Notices are hereby given that the Annual General Meeting of the Shareholders of FIDELITY GLOBAL INDUSTRIES FUND, a société d'investissement à capital variable organized under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal and registered office of the Fund, 13, Boulevard de la Foire, Luxembourg, at 11:00 a.m. on November 26, 1987, specifically, but without limitation, for the following purposes:

1. Presentation of the Report of the Board of Directors.
2. Presentation of the Report of the Statutory Auditor.
3. Approval of the balance sheet as at July 31, 1987, and Income statement for the fiscal year ended July 31, 1987.
4. Discharge of Board of Directors and the Statutory Auditor.
5. Ratification of the co-optation of Compagnie Fiduciaire as a Director.
6. Election of seven (7) Directors, specifically the re-election of all present Directors, Messrs. Edward C. Johnson, Sr., William L. Byrnes, Charles A. Fraser, Hisashi Kurokawa, John M. S. Patton, R. F. van den Hoven and Compagnie Fiduciaire.
7. Election of Coopers & Lybrand as Statutory Auditor.
8. Consideration of such other business as may properly come before the meeting.

Approval of the above items of the Agenda will require the affirmative vote of a majority of the shares present or represented at the Meeting, with a minimum number of shares required to be present or represented at the Meeting in order to establish a quorum. Subject to the limitations imposed by law and the Articles of Incorporation of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy.

Date: October 30, 1987.

BY ORDER OF THE BOARD OF DIRECTORS

## The Catapult Effect That Will Make Hash Of Crash Theories

Many of the more potent growth stocks that were depressed by late-October crash hysteria were not really crashing at all. As Indigo illustrates in a new report on this subject, they were pulling back to earlier breakout levels and completing what are called catapult formations that are technically capable of throwing them higher than ever. To verify this thesis Indigo managers were at work during sessions of October 27 and 28 assembling a portfolio of ten NASDAQ and NYSE issues which were trading at an aggregate of 100 points during the worst of the panic and flipped to 131 three days later. We're calling this the Indigo Index and we're expecting it to reach 500 as it is pulled up by components with such breakthrough products as a microprocessor that can handle 17 million instructions per second and an etching system that can create half-micro circuitry cells and has captured 70 percent of the Japanese market. If you'd like to study and watch the progress of such issues in complimentary reports, please telephone, telex or return the coupon.

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## Weaker U.S. Economy Could Mean Slower Ad Growth But So Far, Major Newspapers Say They Haven't Felt Any Pinch

NEW YORK — A softer economy in 1988 could cut deeply into newspaper advertising growth rates, but so far major newspapers have no plans to trim their budgets, media analysts and industry executives said.

"It's too early to tell, but if the economy does turn down, unquestionably the advertising environment will be affected," said Peter Falco, an analyst for Merrill Lynch & Co.

Analysts said that advertising at major newspapers was steady and that they did not see fourth-quarter rates reflecting a downturn from weaker consumer confidence.

Last year, U.S. companies spent about \$102.1 billion on media advertising, not including promotions, and this year it is estimated they will spend \$109.8 billion.

Media analysts said that if the turmoil in the stock market did presage an economic downturn, corporate advertising expenditures would probably shrink.

They said that consumer advertising could fall because of weak consumer spending and that classified advertising might also shrink as companies scale down recruitment.

"If the economy softens, total newspaper advertising may grow at 3 percent in 1988, versus about 7 percent in 1987," Mr. Falco said.

Media executives and analysts said the fear of a recession had made retailers more cautious about managing their inventories.

aged inventories well this time, they might not have to advertise as heavily to move goods.

"General retail ads in newspapers are certainly tied to the level of retail sales," Mr. Falco said, "and my guess is that cutbacks in retail ads would either lag or be contemporaneous with a downturn in retail sales."

But analysts said that at this

point there was no evidence of cutbacks by companies on advertising expenditures or commitments.

"No clients have pulled any advertising budgets, and the media has not turned to us in dismay that certain companies have dropped advertising plans," said Leo Scullin, director of print and new electronic media for Young & Rubicam Inc., the advertising agency.

Indeed, analysts said that in the short term, lower retail sales might be a boon for newspaper advertising space.

"We've been told by major retail advertisers that if the public reaction to the crash seems to be a falloff of buying during the Christmas season, they will be promotionally aggressive during Christmas because they have inventories to move," said Robert Holzkamp, vice president of advertising for the Tribune Co., owner of The Chicago Tribune.

Media executives and analysts also said they expected fourth-quarter advertising to be strong, buoyed by Christmas promotional activity and by advertising space already sold.

Analysts also said any decline in retail and classified advertisements next year could be offset by increased political and Olympics-related advertising.

## Towers and Ex-Navy Chief Leading a Bid for Pan Am

NEW YORK — Towers Financial Corp. and John F. Lehman Jr., a former secretary of the U.S. Navy, are leading a group of investors who are buying Pan Am Corp. stock and talking with management and unions about restructuring the company, Steven Hoffenberg, the Towers chairman, said Thursday.

"Towers Financial does own Pan Am stock," Mr. Hoffenberg said, but he would not disclose how much. "We are buying continuously because we are confident our restructuring plan will cause the company to become profitable and restore its leadership role."

Pan Am's stock closed at \$3.75 a share Thursday on the New York Stock Exchange, up 12.5 cents for the day.

Mr. Hoffenberg said that the discussions with Pan Am executives, including C. Edward Acker, Pan Am's chairman, had been friendly. He said talks had taken place between Mr. Lehman and four of the five unions representing workers at Pan American World Airways, the parent company's airline.

The Lehman-Towers group, which has not made a formal bid, is competing with a group led by the investor Kirk Kerkorian, which is close to proposing a restructuring, officials said.

Support of the unions is considered crucial to any bid to restructure Pan Am. Union leaders said Tuesday that they had tentatively agreed to back Mr. Kerkorian's proposal, which calls for a spinoff of the airline from the parent and concessions by the unions.

How the extremely rich invest to stay that way.

(Details in this paper week)

GRINDLAYS  
CAPEL-CURE  
A member of the ANZ Group

## COMPAGNIE FINANCIERE DE CREDIT INDUSTRIEL ET COMMERCIAL

## Consolidated first semester results, 1987

The Board of Directors of Compagnie Financière de C.I.C. met on October 7, 1987, under the chairmanship of Mr. Jean Saint-Geours, to review the consolidated financial statements for the first semester of 1987.

Figures show an increase in the volume of business of C.I.C. Group compared with the corresponding period in 1986 (loans to customers up 8.7 %; deposits up 15 %). This growth and rising revenue from commissions have maintained net banking income at the same level as last year, despite shrinking margins and falling revenue from securities trading.

After allowing for overheads and depreciation (up 6 %), operating income before provisions totalled FF 1,276 million, against FF 1,541 million for the first half of 1986, which was an exceptional year. When set beside the mean of 1985 first and second semesters, which offers a more realistic basis for

comparison, this year's performance represents an increase of 19 %.

Now that provisions have reverted to their customary level (after a very sharp rise in 1986), and barring unforeseen events, consolidated net income for 1987 as a whole should be comparable to the 1985 figure. Consequently, Compagnie Financière de C.I.C.'s consolidated net income is unlikely to be less than FF 35 per share.

The Board of Directors also approved a plan to transfer the French state's equity in the C.I.C. Group's regional banks to Compagnie Financière de C.I.C. This proposal will be submitted to a forthcoming Extraordinary General Meeting of its shareholders for ratification. Its purpose is to enable C.I.C. Group to list shares in Compagnie Financière de C.I.C. subsidiaries on regional stock markets, at the appropriate time.

GROUPE CIC

CREDIT INDUSTRIEL ET COMMERCIAL DE PARIS, SOCIÉTÉ LYONNAISE DE BANQUE, BANQUE DE LYON ET ROPEENNE, CREDIT INDUSTRIEL D'ALSACE ET DE LORRAINE, CREDIT INDUSTRIEL DE LOUIS, SOCIÉTÉ NANCYENNE AURIEN-RENNER, BANQUE ESCALBIER DE PONT, CREDIT INDUSTRIEL DE NORMANDIE, BANQUE REGIONALE DE LOUIS, SOCIÉTÉ BORDOLAISE, CREDIT INDUSTRIEL ET COMMERCIAL DE BORDEAUX, BANQUE REGIONALE DE LAUN, BANQUE TRANSATLANTIQUE UNION DE BANQUES REGIONALES, BANQUE BONNASSIE, CREDIT UNION EL ROPEENNE, INTERNATIONAL ET CIE, BAIL EQUIPMENT.



CHIVAS REGAL  
If you don't deserve it, who does?

JPL 101350



12 Month		Stock	Div.	Yld.	PE	Std.		Close	
High	Low					100s	High	Low	Quot.

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# Notes

Coupon Name		Bid	Ask
1-1	7/25	99.50	99.50
1-4	8/15	99.50	99.50
1-6	9/15	99.50	99.50
1-12	10/15	99.50	99.50
1-15	11/15	99.50	99.50
1-20	12/15	99.50	99.50
1-25	1/15	99.50	99.50
1-30	2/15	99.50	99.50
1-35	3/15	99.50	99.50
1-40	4/15	99.50	99.50
1-45	5/15	99.50	99.50
1-50	6/15	99.50	99.50
1-55	7/15	99.50	99.50
1-60	8/15	99.50	99.50
1-65	9/15	99.50	99.50
1-70	10/15	99.50	99.50
1-75	11/15	99.50	99.50
1-80	12/15	99.50	99.50
1-85	1/15	99.50	99.50
1-90	2/15	99.50	99.50
1-95	3/15	99.50	99.50
1-100	4/15	99.50	99.50
1-105	5/15	99.50	99.50
1-110	6/15	99.50	99.50
1-115	7/15	99.50	99.50
1-120	8/15	99.50	99.50
1-125	9/15	99.50	99.50
1-130	10/15	99.50	99.50
1-135	11/15	99.50	99.50
1-140	12/15	99.50	99.50
1-145	1/15	99.50	99.50
1-150	2/15	99.50	99.50
1-155	3/15	99.50	99.50
1-160	4/15	99.50	99.50
1-165	5/15	99.50	99.50
1-170	6/15	99.50	99.50
1-175	7/15	99.50	99.50
1-180	8/15	99.50	99.50
1-185	9/15	99.50	99.50
1-190	10/15	99.50	99.50
1-195	11/15	99.50	99.50
1-200	12/15	99.50	99.50
1-205	1/15	99.50	99.50
1-210	2/15	99.50	99.50
1-215	3/15	99.50	99.50
1-220	4/15	99.50	99.50
1-225	5/15	99.50	99.50
1-230	6/15	99.50	99.50
1-235	7/15	99.50	99.50
1-240	8/15	99.50	99.50
1-245	9/15	99.50	99.50
1-250	10/15	99.50	99.50
1-255	11/15	99.50	99.50
1-260	12/15	99.50	99.50
1-265	1/15	99.50	99.50
1-270	2/15	99.50	99.50
1-275	3/15	99.50	99.50
1-280	4/15	99.50	99.50
1-285	5/15	99.50	99.50
1-290	6/15	99.50	99.50
1-295	7/15	99.50	99.50
1-300	8/15	99.50	99.50
1-305	9/15	99.50	99.50
1-310	10/15	99.50	99.50
1-315	11/15	99.50	99.50
1-320	12/15	99.50	99.50
1-325	1/15	99.50	99.50
1-330	2/15	99.50	99.50
1-335	3/15	99.50	99.50
1-340	4/15	99.50	99.50
1-345	5/15	99.50	99.50
1-350	6/15	99.50	99.50
1-355	7/15	99.50	99.50
1-360	8/15	99.50	99.50
1-365	9/15	99.50	99.50
1-370	10/15	99.50	99.50
1-375	11/15	99.50	99.50
1-380	12/15	99.50	99.50
1-385	1/15	99.50	99.50
1-390	2/15	99.50	99.50
1-395	3/15	99.50	99.50
1-400	4/15	99.50	99.50
1-405	5/15	99.50	99.50
1-410	6/15	99.50	99.50
1-415	7/15	99.50	99.50
1-420	8/15	99.50	99.50
1-425	9/15	99.50	99.50
1-430	10/15	99.50	99.50
1-435	11/15	99.50	99.50
1-440	12/15	99.50	99.50
1-445	1/15	99.50	99.50
1-450	2/15	99.50	99.50
1-455	3/15	99.50	99.50
1-460	4/15	99.50	99.50
1-465			

**TOTAL COMPAGNIE**  
**CONSOLIDATED FINANCIAL STATEMENTS**

At its meeting on 4 November 1987, the Board of Directors of Total Compagnie Française des Pétroles examined the consolidated financial statements for 1987.

The salient features are as follows:

**Turnover**

**Cash flow**

**Stockholding movements**

**Cash flow, excluding stockholding movements**

**Consolidated Group result**

**Minority share**

**Net income (TCFP share)**

The partial upturn in the oil price has led to profitable levels. In Refining and Marketing, thanks to which this sector as a whole has benefited.

The sale in August of the Italian Refining and Marketing 2nd half figures as a profit of approximately 1,000 million francs.

Gross investment remained at a high level, 2,500 million francs for 1986 as a whole.

Overall forecasts for 1987 show a slight increase in regard to prices, the consolidated result is expected to be 2,500 million and 2,500 million francs.

Isosser/Mat.		Cosman H&B BM	
Abney Mat 91 Gb	9b	10.08	15-12
Abney Mat 91 Gb	9b	11.08	15-12
Abney Mat 92/93 Gb	9b	12.08	15-12
Alliance + L&C Negb	9b	13.08	15-12
Alliance + L&C Negb	9b	14.08	15-12
Amelia Seavag Gb	9b	15.08	15-12
Ans Weg 97 Gb	9b	16.08	15-12
B&B Amsterdam 91 Gb	9b	17.08	15-12
B&B Indonesia 91 Gb	9b	18.08	15-12
Belgium 94 Gb	9b	19.08	15-12
Bred + B&B Asv 91 Gb	9b	20.08	15-12
Bred + West 91 Gb	9b	21.08	15-12
Brilliance 91 Gb	9b	22.08	15-12
Brilliance 94 Gb	9b	23.08	15-12
C&C 91/92 Gb	9b	24.08	15-12
C. Fancier 91 Gb	9b	25.08	15-12
C&C 92/93 Gb	9b	26.08	15-12
Denmark 92/93 Gb	9b	27.08	15-12
Egypt 91 Gb	9b	28.08	15-12
Holliax 91 Gb	9b	29.08	15-12
Holliax 94 Gb	9b	30.08	15-12
Holliax 96 Gb	9b	31.08	15-12
Holliax 98 Gb	9b	32.08	15-12
Holliax 99 Gb	9b	33.08	15-12
Holliax 99 Gb	9b	34.08	15-12
Holliax 99 Gb	9b	35.08	15-12
Holliax 99 Gb	9b	36.08	15-12
Holliax 99 Gb	9b	37.08	15-12
Holliax 99 Gb	9b	38.08	15-12
Holliax 99 Gb	9b	39.08	15-12
Holliax 99 Gb	9b	40.08	15-12
Holliax 99 Gb	9b	41.08	15-12
Holliax 99 Gb	9b	42.08	15-12
Holliax 99 Gb	9b	43.08	15-12
Holliax 99 Gb	9b	44.08	15-12
Holliax 99 Gb	9b	45.08	15-12
Holliax 99 Gb	9b	46.08	15-12
Holliax 99 Gb	9b	47.08	15-12
Holliax 99 Gb	9b	48.08	15-12
Holliax 99 Gb	9b	49.08	15-12
Holliax 99 Gb	9b	50.08	15-12
Holliax 99 Gb	9b	51.08	15-12
Holliax 99 Gb	9b	52.08	15-12
Holliax 99 Gb	9b	53.08	15-12
Holliax 99 Gb	9b	54.08	15-12
Holliax 99 Gb	9b	55.08	15-12
Holliax 99 Gb	9b	56.08	15-12
Holliax 99 Gb	9b	57.08	15-12
Holliax 99 Gb	9b	58.08	15-12
Holliax 99 Gb	9b	59.08	15-12
Holliax 99 Gb	9b	60.08	15-12
Holliax 99 Gb	9b	61.08	15-12
Holliax 99 Gb	9b	62.08	15-12
Holliax 99 Gb	9b	63.08	15-12
Holliax 99 Gb	9b	64.08	15-12
Holliax 99 Gb	9b	65.08	15-12
Holliax 99 Gb	9b	66.08	15-12
Holliax 99 Gb	9b	67.08	15-12
Holliax 99 Gb	9b	68.08	15-12
Holliax 99 Gb	9b	69.08	15-12
Holliax 99 Gb	9b	70.08	15-12
Holliax 99 Gb	9b	71.08	15-12
Holliax 99 Gb	9b	72.08	15-12
Holliax 99 Gb	9b	73.08	15-12
Holliax 99 Gb	9b	74.08	15-12
Holliax 99 Gb	9b	75.08	15-12
Holliax 99 Gb	9b	76.08	15-12
Holliax 99 Gb	9b	77.08	15-12
Holliax 99 Gb	9b	78.08	15-12
Holliax 99 Gb	9b	79.08	15-12
Holliax 99 Gb	9b	80.08	15-12
Holliax 99 Gb	9b	81.08	15-12
Holliax 99 Gb	9b	82.08	15-12
Holliax 99 Gb	9b	83.08	15-12
Holliax 99 Gb	9b	84.08	15-12
Holliax 99 Gb	9b	85.08	15-12
Holliax 99 Gb	9b	86.08	15-12
Holliax 99 Gb	9b	87.08	15-12
Holliax 99 Gb	9b	88.08	15-12

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## CURRENCY MARKETS

## DOLLAR: Bonn and Paris Act Jointly on Interest Rates, but U.S. Currency Plunges

(Continued from Page 1)

Brown, an economist with County NatWest in London. "It's good news for monetary stability, but I'm doubtful it will do much to relieve tension in the EMS for more than a few days."

In Washington, Assistant Treasury Secretary David A. Mulford praised West Germany's reduction of the Lombard rate as "very constructive." He also said that the United States and six other major industrialized nations might meet to align their economic policies.

"There is a chance of additional consultation and perhaps a meeting," Mr. Mulford said.

But Nigel Lawson, the British chancellor of the Exchequer, said that no emergency meeting of the so-called Group of Seven could be called before the United States approved major reductions in its federal budget deficit.

Mr. Lawson's statement came amid growing pessimism in Washington about budget negotiations

## London Dollar Rates

Currency	Unit	Rate
Deutsche mark	100	1.715
French franc	100	1.365
Swiss franc	100	1.485
Japanese yen	100	163.5
Spanish peseta	100	166.6
Italian lira	1,000	2,036

Source: Reuters

between the Reagan administration and Congress.

The dollar's fall was hastened Thursday by remarks by Representative Jim Wright of Texas, the speaker of the House and a Democrat, that an alternative budget plan should be ready in case the talks collapse.

The French and German action emerged after the regular meeting Thursday of the Bundesbank's central bank council, which sets the central bank's monetary policy.

Economists described the lowering of the Lombard rate to 4.5 percent as a symbolic move intended mainly to tone down interna-

temporarily suspending sales of several classes of government securities.

The Bank of France raised its key money market intervention rate to 8.25 percent from 7.50 percent and its seven-day repurchase rate to 8.75 percent from 8 percent.

In Zurich, the Swiss National Bank, after agreeing with other central banks, said it was cutting its discount rate to 3 percent and its Lombard lending rate to 4.5 percent. Each cut amounted to one-half percentage point.

The United States and some European nations, particularly France, have been publicly pressuring West Germany to lower its interest rates to help stabilize financial markets and reduce trade imbalances by boosting domestic consumption and import levels.

Despite the moves by European central banks, economists said that the key to any long-term economic stability lay with the United States.

"Whether the EMS will remain stable for very long is highly ques-

tionable," said Hermann Remppinger, an economist with BHF Bank AG in Frankfurt. "But this also shows the Bundesbank is willing to act and shifts the focus back to the United States."

Earlier, the U.S. currency was fixed in Frankfurt at 1.6950 DM, down from 1.7090 on Wednesday, and in Paris at 5.7755 French francs, down from 5.8120. It closed in Zurich at 1.3930 Swiss francs, down from 1.4110.

## M-1 Rises \$9 Billion

The Fed said Thursday that M-1, the narrowest measure of the U.S. money supply, rose by \$9.1 billion to a seasonally adjusted \$768.5 billion in the week ended Oct. 26. Reuters reported from New York.

The previous week's M-1 level was revised to \$759.4 billion. The Fed has been pumping liquidity into the money markets to keep interest rates down since prices on the New York Stock Exchange collapsed on Oct. 19.

## U.S. Bonds Surge After Rate Cuts

NEW YORK — Prices of U.S. government bonds rose nearly 2 points Thursday, buoyed by cuts in West German and U.S. interest rates and reports of strong Japanese buying at the Treasury's auction of a new 30-year bond.

Dealers said the rate cuts brightened the outlook for lower U.S. money market rates. The benchmark 8.75 percent 30-year bond was up 1.875 points, or \$18.75 for every \$1,000 in face value, to 100 1/32 in late trading, compared with Wednesday's finish.

The U.S. Treasury said it auctioned an additional \$4.77 billion of the 30-year bonds at an average price of 100.844 and yield of 8.79 percent. Dealers had been expecting an average yield of 8.83 to 8.85 percent.

Dealers pointed to two indicators of strong auction demand. The highest accepted yield was exactly the same as the average, they noted, and the \$20.02 billion of bids was more than four times the amount required.

Dealers had expected substantial interest from Japanese customers for the new 30-year bonds, although they forecast little demand from American investors. Traders said the relatively small size

of the issue, at about half the usual amount, would also help produce a high auction price.

The average yield was down from 8.89 percent at the last auction of 30-year bonds on Aug. 13 and was the lowest since 8.76 percent on May 7.

The Bundesbank cut its Lombard emergency funding rate to 4.5 percent from 5 percent. While dealers were disappointed by the decision to leave the more important discount rate unchanged at 3 percent, they noted that the central bank did lower the rate on its next securities repurchase pact to 3.5 percent from 3.8 percent.

"We thought the Bundesbank's reduction in the Lombard rate was a bit negative at first," one dealer said. "But when we saw that the repurchase pact rate was lowered, it was a bit more friendly."

Bond prices also gained support from a cut in the U.S. prime lending rate to 8.75 percent from 9 percent, even though this move reflected earlier declines in money market rates.

Among other securities, the 10-year government bond rose to 101 1/32 from Wednesday's auction price of 99.97.

Yields on three-month Treasury bills fell to 5.58 percent from 5.60 percent on Wednesday, and to 6.02 from 6.07 percent on six-month bills.

## Thursday's OTC Prices

NASDAQ prices as of 3 p.m. New York time. Via The Associated Press

12 Month High Low Stock Div. Yld. % High Low 3 P.M. CHG

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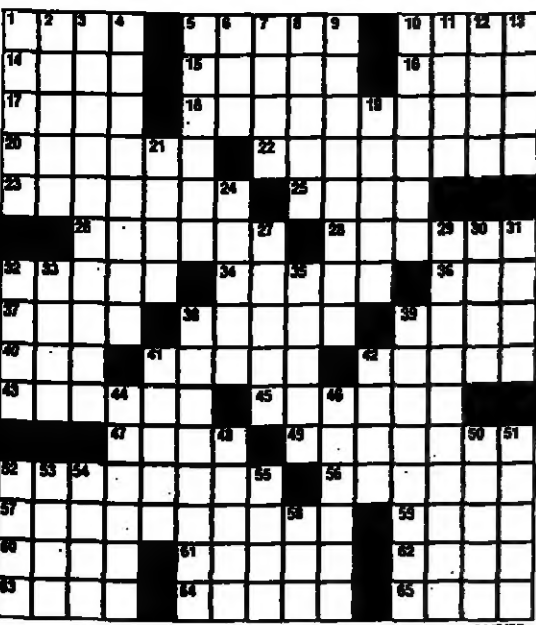
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**ACROSS**

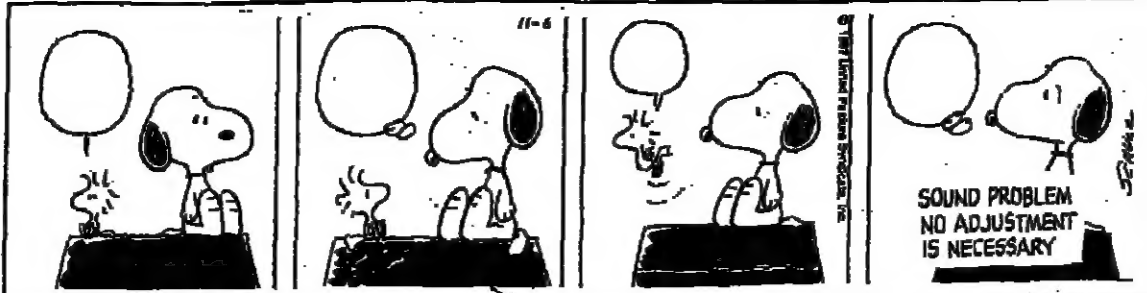
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36 Psych Geller  
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39 Move  
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**DOWN**

13 Poet — de  
Vega  
19 Relic  
21 Cur  
24 Distributed  
27 What students  
take  
29 "... let no  
man —"  
30 Pitcher Show  
31 Menacing  
32 Bit  
33 Protagonist  
35 Take pot shots  
38 In the style of  
Jeffrey  
39 Items on sale  
41 Erse speakers  
42 Tune for  
Tebaldi  
44 Hooky player  
46 Place side by  
side  
48 "Platoon"  
director  
50 Send payment  
51 Suburb of  
Minneapolis  
52 Heroic  
53 Purple-brown  
54 Like — of  
bricks  
55 Animal lovers'  
org.  
58 Pig, in Paris

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## PEANUTS



## BLONDIE



## BEETLE BAILEY



## ANDY CAPP



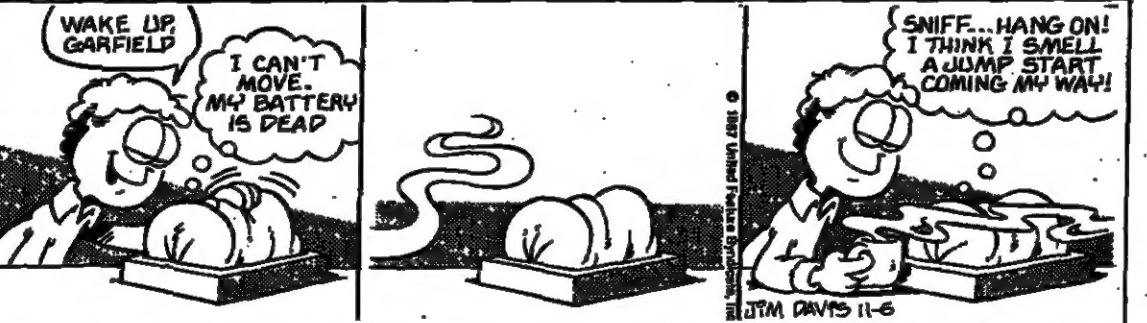
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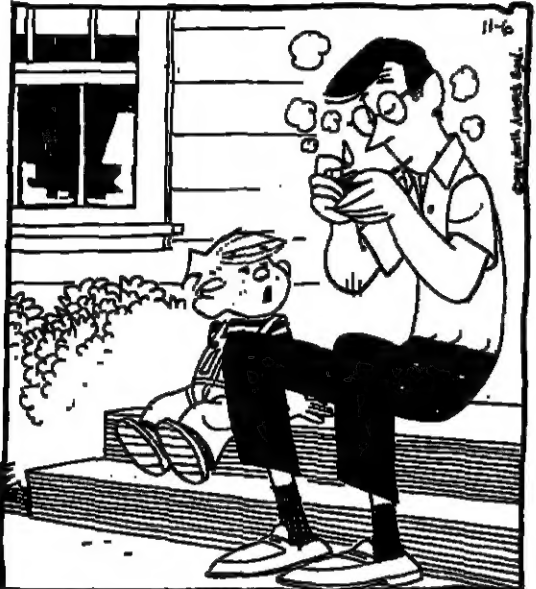
## REX MORGAN



## GARFIELD

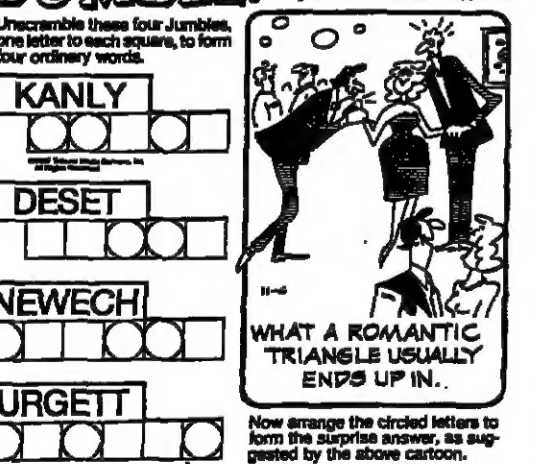


## DENNIS THE MENACE



"WHEN MARGARET GROWS UP, SHE WANTS ME TO BE HER FIRST HUSBAND."

## JUMBLE



Unscramble these four Jumbles, one letter to each square, to form four ordinary words.

ANSWER: KANLY, DESET, NEWECH, URGETT.

## WEATHER

EUROPE	HIGH	LOW	ASIA	HIGH	LOW
Algeria	21	14	Beijing	15	8
Amsterdam	12	5	Bombay	28	21
Athens	18	11	Buenos Aires	24	17
Berlin	15	8	Calcutta	30	23
Bombay	28	21	Caracas	26	19
Buenos Aires	24	17	Chengdu	18	11
Calcutta	30	23	Hankow	16	9
Caracas	26	19	Harbin	14	7
Chengdu	18	11	Hong Kong	22	15
Hankow	16	9	Kobe	19	12
Harbin	14	7	London	12	5
Hong Kong	22	15	Manila	26	19
Kobe	19	12	Medan	24	17
London	12	5	Osaka	20	13
Manila	26	19	Shanghai	16	9
Medan	24	17	Singapore	28	21
Osaka	20	13	Taipei	24	17
Shanghai	16	9	Tokyo	18	11
Singapore	28	21			
Taipei	24	17			
Tokyo	18	11			

**FRIDAY'S FORECAST** — CHICAGO: Partly cloudy, 48-55. NEW YORK: Partly cloudy, 45-52. LOS ANGELES: Partly cloudy, 65-75. HONOLULU: Partly cloudy, 75-85. SINGAPORE: Partly cloudy, 28-35. TAIPEI: Partly cloudy, 24-31. TOKYO: Partly cloudy, 18-25.

## BOOK BRIEFS

**ROCK SPRINGS.** By Richard Ford. The Atlantic Monthly Press, 8 Arlington Street, Boston, Mass. 02116.

Richard Ford's stories are as candid as daylight, as inevitable as noon. Experience was never more closely observed. Nor was language ever more comfortable than the first-person voice prevailing here. You believe every word.

That is so, you soon feel, because these stories are in fact largely true. Repetitions that at first seem careless, and their deliberate, later appear to be involuntary, the touchstones of a single life.

The setting is Montana, the culture one of near poverty and incipient violence. Men may work on the railroad, and women in bars, but unemployment is a natural condition. What occupies these Montanans are fishing, hunting, drinking and sex.

The main character, near 40, is a footloose and marginal man. He is attractive to women and men, and wise enough to understand much, but too bemused by life often to enter it with vigor. Some other, more vital, character provides each story's energy: the role of the ostensible protagonist is to follow, to react and, at the end, to reflect.

One by one, these stories are fresh and free as new snow on the Clark Fork. Read together, they express fidelity — even homage — to the experience of a life. All 10 stories emerge from one character's sea of sadness, albeit with headlands of macabre hilarity — a hanged pet monkey, or a paraplegic who, to impress girls, has a cab driven over his lifeline.

(Jonathan Fennel, WT)

**AN ADULTERY.** By Alexander Theroux. Simon & Schuster, 1230 Avenue of the Americas, New York, N.Y. 10020.

Adultery was once the ideal subject for the novelist. Anarchic passions crushed against inflexible societal mores, the awful daring of a moment's surrender led inexorably to the draught of poison or the wheels of the oncoming train. But that was long ago, before prime time.

Don't imagine, though, that Alexander Theroux's new novel, "An Adultery," in any way heralds a revival of strictures. The book is, it's true, about an adulterous affair. But society

could not care less. Indeed, society — that is, say other people — scarcely intrudes upon these pages. "An Adultery" focuses relentlessly, expansively, and at times exhaustively, on the ebb and flow of passion between two driven lovers.

Not since Henry Miller's epics of betrayal have we had so grim a vision of the destructive power of love.

(Sven Birkerts, WT)

**VOLCKER: Portrait of the Money Man.** By William R. Neukirk. Congdon & Weed, 298 Fifth Avenue, New York, N.Y. 10001.

The most remarkable thing about William R. Neukirk's commendable biography of Paul A. Volcker is that its very existence demonstrates how much has changed in the world of economics. What, after all, would have been the market for general interest books about even the most distinguished of Volcker's predecessors as head of the nation's central bank?

But the rise of the Federal Reserve as a policy-making force second to none — both in fact and in public appreciation — makes this effort thoroughly worthwhile, even though it was started when Volcker seemed likely to have begun by now a third four-year term instead of opting for retirement.

Neukirk, a Washington correspondent for The Chicago Tribune, appears to have got to know this complicated man better than any other financial journalist and admits, in fact, to liking him. Yet he raises the tough questions such as whether Volcker was responsible for the Latin American debt crisis with which he grappled so heroically, and he has not succumbed to the widespread notion that Volcker was the only person in the country who could have rescued us from double-digit inflation — and that he did so single-handedly.

(Robert D. Hershey Jr., NYT)

**IT'S RAINING IN MANGO.** Pictures From a Family Album. By Thea Astley. The Putnam Publishing Group Inc., 280 Madison Avenue, New York, N.Y. 10017.

In her last novel, "It's Raining in Mango," the Australian novelist Thea Astley created a mythic parable about colonialism and revolution by chronicling the events that overtake a small fictional island named Kiri in the South Pacific. Now, in "It's Raining in Mango," she again attempts to compress and mythologize history. This time, it's not the history of a nation that concerns her but the history of a family, though in tracing what happens to four generations of the Laffey family, she also charts Australia's entry into the modern world.

As in "Recklessness," the prose is musical and effortlessly lyrical, the vision focused on the horizon of the epic but nonetheless accommodating of the ordinary and domestic. By shuttling back and forth between the past and present, by looping experience and memory together in a Möbius strip of time, Astley is able to show how each successive generation of the Laffey family learned from and rebelled against its predecessors; and in doing so, she also reveals the circular nature of their history, their need to repeat one another's excesses and mistakes.

(Michiko Kakutani, NYT)

## BRIDGE

By Alan Truscott

If bridge contests were like football or hockey, with replacements permitted, one would expect some players to specialize in bidding, play or defense. In that event two pairs from the Midwest would have a strong claim for inclusion in any team as bidding specialists. The 1987 winners of the International Bridge Academy's World Bidding Contest, organized in the Netherlands, were a pair from Lansing, Michigan, — Alan Falk and Craig Mertz. They won by one point over Chris Habegger of Elkhart, Indiana, and Tom Dodd of South Bend, Indiana, exactly reversing the 1986 result. On the diagrammed deal from this year's event, the winners solved a difficult problem that eluded almost all the contestants. A quick glance at the diagram suggests that North-South should reach six diamonds or six no-trump and that 13 tricks are out of reach.

They are out of reach in diamonds, or no-trump, but, a more careful look reveals that the extra trick is available in clubs. One spade ruff suffices, and the grand slam succeeds unless the trumps break very badly, which would be rank injustice. And in a bidding contest, with awards predetermined by expert judges, justice prevails. Falk was South and Mertz was North. They won by responding two clubs to one diamond rather than one spade. He had slam in mind, and wanted to show strength immediately and emphasize the suit in which he had the lower honors. This encouraged his partner to jump to three diamonds, showing length and strength, and he might well have gone a step further by bidding three spades, a splinter showing spade shortage as a club fit.

A series of cue-bids then hit the target. When North showed that he had both top clubs, South knew where he wanted to be. If North had held seven diamonds and only two clubs, he would have corrected to seven diamonds and South would have tried seven no-trump.

NORTH (C)			
♠	AKQJ10	♥	AKQJ10
♦	AKQJ10	♣	AKQJ10
WEST			
♠	AKQJ10	♥	AKQJ10
♦	AKQJ10	♣	AKQJ10
EAST			
♠	AKQJ10	♥	AKQJ10
♦	AKQJ10	♣	AKQJ10
SOUTH			
♠	AKQJ10	♥	AKQJ10
♦	AKQJ10	♣	AKQJ10
Neither side was vulnerable. The bidding:			
♠	1	♥	2
♦	3	♣	4
♠	5	♥	6
♦	7	♣	8
♠	9	♥	10
♦	11	♣	12
♠	13	♥	14
♦	15	♣	16
♠	17	♥	18
♦	19	♣	20
♠	21	♥	22
♦	23	♣	24
♠	25	♥	26
♦	27	♣	28
♠	29	♥	30
♦	31	♣	32
♠	33	♥	34
♦	35	♣	36
♠	37	♥	38
♦	39	♣	40
♠	41	♥	42
♦	43	♣	44
♠	45	♥	46
♦	47	♣	48
♠	49	♥	50
♦	51	♣	52
♠	53	♥	54
♦	55	♣	56
♠	57	♥	58
♦	59	♣	60
♠	61	♥	62
♦	63	♣	64
♠	65	♥	66
♦	67	♣	68
♠	69	♥	70
♦	71	♣	72
♠	73	♥	74
♦	75	♣	76
♠	77	♥	78
♦	79	♣	80
♠	81	♥	82
♦	83	♣	84
♠	85	♥	86
♦	87	♣	88
♠	89	♥	90
♦	91	♣	92
♠	93	♥	94
♦	95	♣	96
♠	97	♥	98
♦	99	♣	100

## World Stock Markets

Via Agence France Presse Closing prices in local currencies, Nov. 5.

Market	Index	Change
Amsterdam	37.29	+0.10
Brussels	34.10	+0.10
Frankfurt	34.10	+0.10
London	34.10	+0.10
Paris	34.10	+0.10
Stockholm	34.10	+0.10
Zurich	34.10	+0.10
Amsterdam	37.29	+0.10
Brussels	34.10	+0.10
Frankfurt	34.10	+0.10
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Paris	34.10	+0.10
Stockholm	34.10	+0.10
Zurich	34.10	+0.10

JPL 100130



## SPORTS

## Muggsy Bogues: A 5-Foot-3 Giant-Killer Takes On the NBA

By Jane Leavy

Washington Post Service

WASHINGTON — Tyrone Bogues says things are looking up. He's an optimist. Which is a good thing to be if you are 5 feet, 3 inches (1.6 meters) tall, your mother calls you Muggsy and your dream is to play in the National Basketball Association.

Optimism is one of those intangibles, like heart and determination, that athletes talk about when specifics elude them. It's hard to say whether Bogues is an optimist by nature, experience or default. His is a full-

First of two parts

tilt optimism, part defiance, part bravado, all hustle: your basic full-court press on the possible. It's a conviction hard won on a thousand fast breaks. It is simply belief, an absolute refusal to accept the obvious.

"More so," Bogues says. "That is an expression he uses often to indicate that he agrees, only more so. 'More so,' he says, when yes or maybe or even more or less would do.

But there is no room for more or less in Bogues' world. He says that, as far as he's concerned, 5-3 is the perfect height. He says that if he had three wishes, "taller would not be one of them."

He also says he's not sure he's reached full height. "If you ask him," said childhood friend and former Georgetown University star Reggie Williams, "he'll tell you he's still growing."

"Reggie said that?" Bogues asks quickly, as if a dark secret has been revealed. "It's true. I told him I grew."

Of course, there's nothing wrong with wanting to be taller, unless of course you've spent your whole life insisting that bigger isn't better.

Bogues is 22, a kid from East Baltimore who grew

up to be the first-round draft pick of the Washington Bullets. When the NBA season opens Friday night, with the Bullets playing the Atlanta Hawks, he will become the shortest man in the history of the league. There are those who predict big things for him. There are those who think the NBA will cut him down to size. Either way, he is the great small hope.

A funny thing happens when people are asked about Muggsy Bogues. Their voices get lower and they start talking earnestly about his speed and quickness, his heart and determination. Then they say something like:

"He's certainly going to give the Bullets a dimension not a whole lot of teams have," said Bob Staak, his coach at Wake Forest.

"He will have to overcome some shortcomings," said Mike Fratello, the Hawks' coach, and the shortest coach in the NBA.

"I call him my biggest mistake," said Georgetown University's coach, John Thompson, who decided not to recruit him four years ago.

No matter how you size it up, there's no getting away from his height. Sometimes when he's dribbling, protecting the ball, it's no more than a foot off the court — which means that Manute Bol, his 7-foot-4 teammate, would need arms six feet long to reach it.

Bogues' thighs are twice as thick as Bol's, but he reaches only to Bol's waist. Talk about seeing the forest through the trees. Sometimes, as the Bullets' general manager, Bob Ferry, said, "You just don't know where he is."

So what does it feel like down there, Muggsy, surrounded by all those big galumphs? What do you see? Kneecaps? Thighs?

"Kneecaps, thighs!" he says impatiently. "I see the entire court!"

It isn't hard to put Bogues in perspective. All you have to know is that he is 16½ inches shorter than the average player in the NBA. It doesn't quite suffice to say that there are tall odds against him.

"Impossible? Incalculable?" said Jim Valvano, coach at North Carolina State. "It's comparable to Lady Di leaving Prince Charles and asking me to come visit her this weekend. . . . I don't know what the odds are. I flunked trig."

Bogues' mother is 4-11. His father is 5-5. Bogues

"You have so much love for the game, it's totally indescribable. You can say you're in heaven."

has been going one-on-one with the odds ever since he was old enough to understand a tape measure. "So you do things to try to overcome them," he says. "Steal the ball, try to distract your opponent, make him upset. You got to do the little things. Little things are so important. People try to overlook them. But these little things really turn into big-time plays."

Little things. The gym was packed on a Sunday night in Indian summer. The crowd gazed at Bogues and Bol side by side, waiting for their turn on the court. Slapping hands, they gave a new meaning to a high five. The people in the stands had come to the Bullets' training camp to see what the Little Guy could do, which is, of course, what the Bullets hoped when they drafted him 12th in the league.

The Bullets, and logic, argue that you don't use a first-round draft pick on a sideshow, but the gate value of having the tallest and shortest men in the NBA isn't lost on them, either. After all, they drew fewer than 12,000 a game last year.

For Bogues, stasis is death. He needs to move to excel; more to the point, he needs to move to survive. So he flourished in flashes, slicing between two defenders like sun between shutters, scooting through a thicker of quadrics, dribbling down the court on the break. A defender reached for the ball. Bogues dribbled it beneath his reach. Lower and lower down the court. It was cruel to behold.

Next time down the court, a teammate grabbed a rebound and the ball at Bogues. He bounced over his head. That, too, was cruel to behold.

Basketball players spend their lives grinding for some bigger and stronger. Then along comes this little guy, 144 pounds (65 kilograms) of resolute muscle, who makes them feel clumsy and slow, who makes them feel like freaks of nature. In those moments, when they're tripping over their feet trying to keep up, he becomes the intimidator. His height is damning.

"Psychologically, he has a real advantage," said Pete Newell, a scout for the Cleveland Cavaliers who has been involved with basketball for more than 30 years around the NBA. They're not used to playing him. The list of diminutive athletes who have overcome large odds is admittedly short. When Howard Stevens, a 5-5 running back at the University of Louisville, led the nation's college teams in scoring in 1972, he explained, "I'm not small. I'm short."

When Freddie Patek, a 5-4 shortstop for the Kansas City Royals who also was known as "The Flea," was asked how it felt to be the shortest man in

major league baseball, he replied, "Better than being the shortest man in the minor leagues."

When Ernie Cravetz, a 5-4 outfielder, joined the Washington Senators in 1953, their manager, Charlie Dressen, took one look and said, "We might be able to use him if watch fobs ever come back."

Each was called a little man with a big heart. Each felt the scorn of those who expected little of him.

"At each level, I had to prove myself," Bogues says. "Even though you get the recognition and the glory, you're still 5-3 and playing a big man's game. You have to continue proving yourself. I don't feel it anymore, but it's still there. It's a test: how will he do in the NBA? It's still a proving stage, probably more for them than for me. I know what I'm capable of doing."

Finally, where his height matters most is where, for him, it matters least: on the court. Once he takes the court no one can tell him, "You can't."

"Once you get to the court, you feel comfortable, you feel safe," said Spud Webb of the Hawks. At 5-7, he was the NBA's shortest player until Bogues came along. "You feel like you're on top of the world," Bogues says. "You feel like you're on a different planet."

"Once I step on the court, I feel free. You can have so many problems in life, then you're on the basketball court. I feel it, it just eliminates everything. It totally blocks the world out of your mind."

"You have so much love for the game, it's totally indescribable. You can say you're in heaven. You can put any words that are really far-fetched because that's how much it means to a lot of people who play this game. When you're out on the fast break, when there is a three-on-one and the ball is in my hands and I'm in the middle of the court and I have the opportunity to trick my opponent, you get this great feeling, like something spectacular is about to happen."

## NBA to Open On New Faces, Old Questions

Sam Goldaper

New York Times Service

NEW YORK — Bill Russell is coaching again. So are Del Harris and Gene Shue. John MacLeod is coaching the Dallas Mavericks instead of the Phoenix Suns.

The merry-go-round of changing and recycling coaches continues as the National Basketball Association opens its 42nd season Friday night with six new coaches, which makes 12 in two seasons. Four involved the New York Knicks, the Sacramento Kings, the Los Angeles Clippers and the Suns — teams out of the playoffs.

Rick Pitino will try to right the Knicks, who have won only 75 of 246 games the last three seasons. Shue, who last coached the Clippers in 1979-80 when the team was in San Diego, takes over a club whose 12-70 mark was the second-worst in NBA history. Russell is coaching the Kings after a 10-season absence from the league. John MacLeod replaces MacLeod, dismissed by the Suns after 47 games last season. MacLeod succeeds Dick Motta at Dallas. Harris, the Houston Rockets' former coach, has replaced Don Nelson in Milwaukee. A well-publicized feud with Herb Kohl, the team owner, Nelson traded coaching for a part-ownership in the Golden State Warriors.

With all the changes, there are now only three coaches who have been in their present positions more than three seasons. Jack Ramsay of the Denver Nuggets, a renegade among his peers, is the senior member in terms of continuous service; he is in his eighth season.

In Pat Riley's six seasons as the Los Angeles Lakers' coach, the team has won three championships. Now the question is: can the Lakers, who posted a 65-17 record in the regular season and won 15 of 18 playoff games, repeat? The last team to accomplish the feat was the Boston Celtics in 1985, the year Kareem Abdul-Jabbar was drafted by the Milwaukee Bucks.

A look at the Eastern Conference:

The loss of about 1,000 games to injuries, many by key players, not only dropped the level of play in this historically strong division last season but has left many uncertainties for this season. Among the major questions are:

• How will the Celtics do without Kevin McHale for at least the first month?

• With Jeff Ruland forced into retirement by a knee injury, can the Philadelphia 76ers win with Tim McCormick and Chris Webber at center? The Sixers will also be wondering about Andrew Toney, whose foot problems have limited him to 53 games the last three seasons.

• What does the season hold for the Knicks' Patrick Ewing, Bill Cartwright and Pat Cummings, whose knee and foot problems kept them out of a total of 76 games?

• How many games will Bernard King play after appearing in only six since March 1985?

Until McHale, who averaged 26.1 points and almost 10 rebounds a game last season, recovers from knee surgery, the Celtics will continue to depend on Larry Bird, Robert Parish, Dennis Johnson and Danny Ainge. They figure to have an easy time winning the division, but for them to reach the final a fifth straight year, the 34-year-old Parish must stay healthy and Johnson, at 33, must produce another good season. The starters also need relief from the bench.

With Julius Erving gone, the leadership in Philadelphia has



Dimitrios Doulafakis/Reuters

## Of Mice And Men

After Gary Linaker, far left, and his Barcelona teammates eeked out a 0-0 draw against Dynamo in Moscow, they advanced through the second round of the UEFA Cup tournament. In Lisbon, the Champions Cup tournament, Butragueno went leaping past FC Porto's Ger-saldo, and Real Madrid took a giant stride toward winning its seventh title when midfielder Michel scored in the 54th and 69th minutes, good for a 2-1 triumph on Wednesday night.



S. Lyons/Reuters

## Santiago Voted In, Giants Voted Out

By Murray Chass

New York Times Service

NEW YORK — Jack Morris is trying again, but Dale Murphy decided not to try at all. Benito Santiago won, as expected, but the San Francisco Giants lost, which was not expected.

And this is supposed to be major league baseball's off season. Morris, the Detroit Tigers' pitcher who unsuccessfully became a free agent last year, became one again Wednesday. Murphy, the Atlanta Braves' outfielder, was eligible to become a free agent but signed a three-year contract for \$2 million in salary each year.

Santiago, the San Diego Padres' catcher, was unanimously voted the National League's rookie of the year, one day after Mark McGwire of the Oakland Athletics got all the first-place votes in the American League from the Baseball Writers Association of America.

In a ballot of a more significant sort, the voters of San Francisco rejected building a downtown stadium that would replace uncomfortable Candlestick Park and keep the Giants in San Francisco.

"We're greatly disappointed and surprised," Bob Lurie, the Giants' owner, said by telephone from his office. "Early in 1988, we'll start talking to other communities, such as San Jose. We have a lease on Candlestick through 1994 and we won't try to break it, but we'll be playing elsewhere in 1995."

There had been some thought that the Giants, who left New York City in 1958, might return to the area and play in New Jersey. But the voters in that state rejected a stadium referendum in balloting Tuesday. And while cities such as Tampa, Florida, and Denver would love to get the Giants, Lurie made it clear he would try to keep the team in the Bay Area.

Morris wanted to leave Detroit a year ago as a free agent and eventually designated four teams that he wanted to play for, but no team other than the Tigers wanted to sign him. He eventually accepted salary arbitration with them and won a \$1.85 million salary.

The Tigers and Morris have had some negotiations this year, and the club's last-known offer was two years for \$3.7 million, which would not represent a raise for the pitcher who had an 18-11 record this year.

Murphy, who in the past six seasons has averaged 36 home runs and 105 runs batted in, earned \$3,525,000 under his recently completed five-year contract. 1987 baseball income was \$1,925,000.

Atlee Hammaker of the Giants, Ruppert Jones of the California Angels and Bob McClure of the

Montreal Expos also filed for free agency, raising to 44 the number of players on the list. In addition to Murphy, Harry Spillman of the Giants reached agreement with his club on a new contract, a one-year pact for \$225,000.

The rookie-of-the-year voting was a foregone conclusion because Santiago was by far the National League's best all season, and not better at the season progressed.

Defensively, he committed 16 errors in his first 77 games, then made only six in his last 69 games. At bat, he had a 34-game hitting streak at the end of the season, setting a record for rookies and becoming the first catcher to have a hitting streak longer than 30 games. He finished the season with a .300 average, 18 home runs and 79 runs batted in.

He was named first on the ballots of all 24 writers, two from each league city, and totaled 120 points. Mike Donnan, who had 19-6 record for the Pittsburgh Pirates after being traded from the St. Louis Cardinals, was runner-up with 22 second-place votes and 66 points.

Pitcher Joe Magrane of the Cardinals finished third with 10 points.

## IN BRIEF

## NFL Pays in L.A.

LOS ANGELES (LAT) — The Los Angeles Coliseum Commission received a \$19.6 million damage award Wednesday from the National Football League, and the commission's attorney said the Los Angeles Raiders had told him they were willing to consider new proposals for keeping them in the stadium.

The huge damage payment means that the commission has enough money to fund the kind of Coliseum renovations the Raiders were insisting on last spring.

The commission's nine-year lawsuit against the NFL for its efforts to block the Raiders from moving to Los Angeles from Oakland, California, also will gain the Raiders a multimillion-dollar award after the amount is decided in federal court.

Europe beat the United States, 7-5, while Japan and Australia-New Zealand tied, 6-6, in the opening round of the Kirin Cup round-robin golf tournament in Tokyo. (APF)

Phisher Osamu Higashino, whose Salina Lions won the Japan Series championship, was voted second Pacific League most valuable player award. (AP)

## For the Record

Europe beat the United States, 7-5, while Japan and Australia-New Zealand tied, 6-6, in the opening round of the Kirin Cup round-robin golf tournament in Tokyo. (APF)

Phisher Osamu Higashino, whose Salina Lions won the Japan Series championship, was voted second Pacific League most valuable player award. (AP)

## SCOREBOARD

## Transition

BASEBALL									
American League									
MINNESOTA	W	L	T	P	GF	RA	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		
Wash. Post	1	0	0	0	1	0	Pitchers		

European Soccer									
CHAMPIONS CUP									
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		
Atl. Madrid	W	L	T	P	GF	RA	Pitchers		

## Hockey

NHL Standings									
Wales Conference									
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		

Hockey									
Wales Conference									
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		
NY Islanders	W	L	T	P	GF	RA	Pitchers		

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